Company	Aberdeen	Acadian	Achmea	AGF	AllianceBernstein	Amundi
	AM	AM	IM	Inv.		
As at	30/06/17	30/06/17	01/08/17	30/06/17	30/06/17	30/06/17
Total assets in global equity (€m)	16,826	33,775	16,622	6,154	17,564	144,100
Total AUM worldwide (€m)	346,686	76,660	118,000	18,964	452,939	1,121,000
Global equity invested for (€m):						
Europe-based institutional clients	5,961	6,452	16,622	183	2,334	91,700
Pension fund clients	1,175		12,254	183	1,877	
Insurance company clients	263		1,213		452	
All other institutional clients	4,523		3,155		5	
Through segregated account mandates	1.815 (1)		14,132	1.803	9,197	27.500
Through investment funds/pooled vehicles	4,146 [1]		2.490	4.351	8.367	116.600
Global equity managed (€m):			,			
Passively or on an indexed basis			3,155		1,684	
On an enhanced indexed basis			2,063		.,	
Quant-type strategies			9,220	1		
Active with 2-5% outperformance	16,826		2,184	6,153	15,880	
Active with 5% plus outperformance	10,020		2,104	0,100	10,000	· · · ·
Other						
If managed on an active basis:						
Targeted information ratio	NA			(4)		0.5-1
Achieved information ratio	-0.95 (2)			0.6		0.3
	3-9%		3%	2.3%		4-5.5%
Acceptable tracking error	3-9%		3%	Z.3%		4-5.5%
Approach to running global equity:					X	
Core	Х			Х	X	
Value					X	X
Growth				X	X	
Large Cap	X		Х	X	Х	<u>X</u>
Mid Cap	Х			X		Х
Small Cap	Х			Х		
Enhanced indexing			Х			
Top down				Х		
Bottom up	Х			Х	Х	Х
Concentrated/focused					Х	Х
Sector						
Thematic				Х	Х	
Absolute return						
Quant/systematic			Х	Х		
Long/short						
130/30						
Other			(3)			
Average number of holdings on average in global equity portfolio	53		488	75		30
Targeted contribution to excess return (%):						
Stock	75		5	70		80
Sector	15		5			10
Country/region	10		5	30		10
Currency	0		0			
Other			85			
Minimum size of a segregated global equity mandate (€m)	60		50	17		50
% of global equity research done in-house	90		90	80	100	90
Number of investment professionals in global equity team	109		12	17	100	7
						· .

Company	Aristotle CM	Artisan Partners	Assenagon AM	AXA IM	Baillie Gifford	Barrow, Hanley, Mewhinney & Strauss	BlackRock	BNP Paribas AM	Boston Partners Gl	Brandes IP	Brookfield AM, Public Securities Grou	Brown up Advisory	Calamos Inv.	Candı
As at	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06
Total assets in global equity (€m)	170.97	29,600	12,542.1	69,748	79,897	3,988.66	739,851	17,280	8,401	6,346	11,161	42	658	4,17
Total AUM worldwide (€m)	11,341.98	95,789	20,286.5	735,462	189,704	77,967.51	4,988,183	565,671	80,248	25,986	13,483	47,038	16,739	107,9
Global equity invested for (€m):												,		
Europe-based institutional clients	0	13,177	12,581.4	31,083	30,132	1,272.18	160,820	5,127	3,781	417	1,149	9	131	2,14
Pension fund clients	0	272	325.8	10,501	25,756		115,040	653	47	195	200			456
Insurance company clients	0	0.04	139.9	7,821	0		5.485	941	0					179
All other institutional clients		12,905	12,115.7	12,761	4,376	1,272.18	40,295	3.533	3,734	222	949	9		1,51
Through segregated account mandates	83.91	19,274	385.2	31,729	58,191	2,372.65	309,401	8,042	3,012	3,121	4,277	,		831
Through investment funds/pooled vehicles	87	10,326	12,156.9	38,019	21,706	1,616.01	430,450	9,238	5,389	-,	6,884			3,34
Global equity managed (€m):			,		,	.,	,	.,====	-,		-,			- ,
Passively or on an indexed basis	0		10,059.8		0	0	664,742	1,655						589
On an enhanced indexed basis	0		10,00710		0	0	00-1,7-12	1,000						9
Quant-type strategies	0		657.3		0	0	32,643	1,039						767
Active with 2-5% outperformance	170.97		34.9		73,622	3,988.66	02,040	14,586	7,052	6,346	10,838	42		2,80
Active with 5% plus outperformance	0		04.7		0	0,700.00	42.466	14,000	1.349	0,040	323	42		2,00
Other	0	13.177 (5)	1.790.1 (6)		6,275 (8)	0	42,400		1,047		020			
If managed on an active basis:		10,177	1,770.1		0,270									
Targeted information ratio	0.5		[4]		NA	0.5 (9)		0.5	2.00	(4)	[4]			
Achieved information ratio	0.2		6.76		0.94	0.03 (2)		0.5	0.698	-0.61 [11]	0.70-0.84 [24]			
Acceptable tracking error	0.2%		(4)		NA	4-7% (9)		4-6%	NA	3.63% (11)	4-5%			
Approach to running global equity:	0.270				11/5	4-770		4-070	116	3.03 //	4-070			
Core	X	X						X				Х		
Value	X X	X	Х			Х		A	Х	Х	Х	A		
Growth	Λ	X X	Λ		Х	X		Х	X	X	Λ			
Large Cap	Х	X			A	Х	Х	X		Х		Х		
Mid Cap	X X	X				X	X	A		X		Λ		
Small Cap	Λ	X								X				
Enhanced indexing		X								X				
Top down														
Bottom up	Х	Х			Х	Х	Х	Х	Х	Х	Х	Х		
Concentrated/focused	X X	X			X	X	X	X	X	X	A	X		
Sector	Λ	Х			Λ		X	X		X	Х	Λ		
Thematic			Х				X	X			A			
Absolute return			X					~						
Quant/systematic			X					Х						
Long/short			^					× ×	Х					
130/30								~	^					
			(7)						(10)	[12]				
Average number of holdings on average in global equity portfolio	45	30-80 [24]	66		30-60	50-70	50-70	30-40	115	55-75	20-70 [24]	35-40		
Targeted contribution to excess return (%):	40	30-00	00		30-60	50-70	50-70	30-40	115	55-75	20-70	33-40		
Stock	100	100	60		100	100	100	90	100	100	80	100		
Sector	0	100	10		100	100	100	90 5	100	100	10	100		
	0		10					5			10			
Country/region	0		15					5			0			
Currency	U		10								U			
Other Minimum size of a contracted slobal equity mandata (6m)	8	\$30m	50		80	42.52	\$80m	100	21.92	\$10m	22			
Minimum size of a segregated global equity mandate (€m)	100	\$3UM	100		100	42.52	\$80m 80	100	90	\$10m 75	100	100		
% of global equity research done in-house		F.2	100		100				32					
Number of investment professionals in global equity team	16	53	14		8	23	10	23	32	46	26	25		
Company	Davis Selected	Degroof	Deutsche	Dimensional	Dodge	Edipburgh	Enoch	Fidelity	First	Fisher	Franklin	Goldman	Groupama	11-2-

Company	Davis Selected Advisers	Degroof Petercam AM	Deutsche AM	Dimensional FA	Dodge & Cox	Edinburgh Partners	Epoch IP	Fidelity Int.	First Eagle IM	Fisher Inv.	Franklin Templeton Inv.	Goldman Sachs AM Int.	Groupama AM	Hei
As at	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/1		30/06/17	30/06/17	30/
Total assets in global equity (€m)	1,273	9,502	66,775	29,657.14	142.357	1.452	27,050	15.272.18	64,905	4.017.3		8,822	901.9	2
Total AUM worldwide (€m)	24,288.06	30,909	710,815	454,278.11	260,356	8,049	41,425	265,800	96,395	73,375.7	1 650,327.49	1,059,891	99,207.07	33
Global equity invested for (€m):						-1					,		,	
Europe-based institutional clients	0	9.502	9.074	1.100.34	2,798	997	1.760	1.246.11	1.130	2,513.9	1.897.65	1.004	901.9	8
Pension fund clients	0	698	4,218	794.78	1.581	820	813	28.42	793	0	662.23	187	478.25	
Insurance company clients	0	323	726 [17]	0	0.2	0	0	529.14	0	0	307.08		238.32	
All other institutional clients	-	8.481	4,130	305.56	1.216	177	947	688.55	337	2.513.9			185.33	6
Through segregated account mandates	245	453	9,623	8.015.43	19.679	1,329	8.016	000.00	4.386	868.54	13.461.79	3,740	575.41	1,
Through investment funds/pooled vehicles	1,028	9.049	57,152	21,642.19	122,678	123	-,		60.519		67.923.7	5.082	326.49	
Global equity managed (€m):	1,020	7,047	07,102	21,042117	122,070	120			00,017		07,72017	0,002	020.47	
Passively or on an indexed basis	0	2.972	14.229	0		0	0		0			0	0	_
On an enhanced indexed basis	0	2,772	908	0		0	0		0			0	0	
Quant-type strategies	0	1,907	495	0		0	0		0			7,769	0	
Active with 2-5% outperformance	1,273	4,623	475	29,657.14		1,452	4,647		0		81.385.49	0	901.9	2
Active with 5% plus outperformance	0	4,025		0		0			0		01,303.47	0	0	
Other	0		51,143	U	(18)	U	22,403		64,905 (21)			1,053	U	
If managed on an active basis:			51,145				22,400		04,703			1,000		
Targeted information ratio	-0.02 [2]	Max. 9%	(4)	NA	[4]		[4]		N/A	1	NA	(24)	0.50	-
Achieved information ratio	-0.02	3.32%	0.95 (15)	NA	0.55 [2]		0.38		-6.62	0.63	0.31 [2]	[24]	2.20	0
Acceptable tracking error	7.39 (2)	3-8%	2-4%	NA	4.30% [2]	4-8%	[4]	2-4%	-0.62 N/A	4-8%	(22)	[24]	3-4%	0.9
Approach to running global equity:	7.37 (**)	3-070	Z=4 70	INA	4.30 %	4-0 %		Z-4 70	IN/A	4-070	()		3-470	0.7
Core	X	Х	X	Х	Х		Х	Х		Х	Х	Х	X	_
Value	X	X X	Χ	X	X X	Х	X X	~	Х	Α	X X	X	λ	
Growth	Å	٨		X	Χ.	Λ	X		X		× ×	× ×	Х	
	X	V	V	X X	V		V				X X	X	X	
Large Cap Mid Cap	X	X X	X X	X	X X		X				X X	X	λ.	
		X	Å	X X	Ă		X X				X X	X		
Small Cap				X			X				X			
Enhanced indexing		X										X		
Top down		Х								Х		X	X	
Bottom up	Х	X	Х		Х	X	X	Х	Х		X	X	Х	
Concentrated/focused		Х				Х	Х				X	Х		
Sector											Х		Х	
Thematic		Х								Х				
Absolute return											X			
Quant/systematic								Х		Х	Х	Х		
Long/short														
130/30														
Other							[19]	(20)			(23)			
Average number of holdings on average in global equity portfolio	57	52 [14]	183		88	30-40	90-120	82	138	60	105	[24]	149	1
Targeted contribution to excess return (%):														
Stock	100	85	60	35	70	100	100	80	100	33.33	100	[24]	75	
Sector	0	15	30	5	20		0		0	33.33		[24]	15	
Country/region	0		5	0	5		0		0	33.34		[24]	10	
Currency	0		0	0	5		0		0			[24]	0	
Other			5 (16)	60				20						
Minimum size of a segregated global equity mandate (€m)	9	50	50	100	NA	75	40	50	88	\$10m	\$50m	22	20	
% of global equity research done in-house	100	80	100	90	80	100	100	100	100	85	90	90	100	
Number of investment professionals in global equity team	2	22	98	216	59	15	25	239	18	58	122	73	2	

Candriam	The Capital Group Companies	Columbia Threadneedle Inv	Comgest	C Worldwide AM
30/06/17	30/06/17	30/06/17	30/06/17	30/06/17
4,172	233,279	26,074	2,534	10,300
107,959	1,430,727	414,000	25,270	14,800
		,		
2,149	1,646			5,700
456	1,363			
179	0			
1,514	283			5,700
831	2,825			7,700
3,341	230,454			2,600
589				
9				
767				
2,807				10,300
0				
	233,279 [13]	26,074		
		05.4.0		
	0.0	0.5-1.0		0 (
	0.2	0.7		0.6
	3.0%	3.0-6.0%		
	V	V		
	Х	X X		Х
	V	X X	V	V
	X	X X	X	X
	X X	X X	~	A
	X X	X		
	^	^		
				Х
	Х	Х	Х	X X
	Λ	X	X	X X
		X	Λ	Х
		~		Х
			Х	~
		Х		
		X		
	250	60-90		30
			100	100
			0	0
			0	0
			0	0
	100	50		50
	95	80		20
	141	35		12

IN SUMMARY

Survey overview

Total number of managers in survey	93
Total invested in global equities (€m)	4,008,817
Total European institutional assets (€m)*	920,350
Total pension fund assets (€m)*	491,324
Total insurance company assets (€m)*	41,804
Total other institutional assets (€m)*	232,933
Total in segregated accounts (€m)*	1,532,845
Total in investment funds/pooled vehicles (€m)*	2,137,676
Total invested passively or on an indexed basis (€m)*	1,680,772

*Where disclosed

Top 20: Global equity assets

Company	€m	As at
1 BlackRock	739,851	30/06/17
2 State Street Global Advisors	542,448	30/06/17
3 Northern Trust Asset Management	375,282	30/06/17
4 The Capital Group Companies	233,279	30/06/17
5 PGIM	161,490	30/06/17
6 Amundi	144,100	30/06/17
7 Dodge & Cox	142,357	30/06/17
8 Legal & General Investment Manageme	ent 116,641	30/06/17
9 Janus Henderson Investors	96,048	30/06/17
10 MFS Investment Management	81,768	30/06/17
11 Franklin Templeton Investments	81,385	30/06/17
12 Baillie Gifford	79,897	30/06/17
13 AXA Investment Managers	69,748	30/06/17
14 Deutsche Asset Management	66,775	30/06/17
15 First Eagle Investment Management	64,905	30/06/17
16 Lazard Asset Management	62,008	30/06/17
17 Pictet Asset Management	49,663	31/07/17
18 Russell Investments	49,300	30/06/17
19 Morgan Stanley Investment Management	nt 43,354	30/06/17
20 Schroders Investment Management	42,245	30/06/17

Top 20: European institutional assets

Company	€m	As at
1 BlackRock	160,820	30/06/17
2 State Street Global Advisors	117,833	30/06/17
3 Legal & General Investment Management	97,193	30/06/17
4 Amundi	91,700	30/06/17
5 Northern Trust Asset Management	36,256	30/06/17
6 Pictet Asset Management	34,895	31/07/17
7 AXA Investment Managers	31,083	30/06/17
8 Baillie Gifford	30,132	30/06/17
9 Achmea Investment Management	16,622	01/08/17
10 Janus Henderson Investors	16,578	30/06/17
11 Russell Investments	15,900	30/06/17
12 Zürcher Kantonalbank	15,613	30/06/17
13 MFS Investment Management	14,742	30/06/17
14 Robeco	13,495	30/06/17
15 Artisan Partners	13,177	30/06/17
16 Assenagon Asset Management	12,581	30/06/17
17 Morgan Stanley Investment Management	12,015	30/06/17
18 Degroof Petercam Asset Management	9,502	30/06/17
19 Deutsche Asset Management	9,074	30/06/17
20 Old Mutual Global Investors	8,664	30/06/17

	Company	€m	As at
1	State Street Global Advisors	412,328	30/06/17
2	BlackRock	309,401	30/06/17
3	Northern Trust Asset Management	172,331	30/06/17
4	Baillie Gifford	58,191	30/06/17
5	MFS Investment Management	53,393	30/06/17
6	PGIM	40,211	30/06/17
7	Janus Henderson Investors	35,029	30/06/17
8	AXA Investment Managers	31,729	30/06/17
9	Amundi	27,500	30/06/17
10	Morgan Stanley Investment Management	24,047	30/06/17
11	Schroders Investment Management	21,320	30/06/17
	Dodge & Cox	19,679	30/06/17
13	Artisan Partners	19,274	30/06/17
14	Legal & General Investment Management	18,638	30/06/17
15		17,564	30/06/17
16	Russell Investments	17,400	30/06/17
17	PanAgora Asset Management	16,539	30/06/17
18	Robeco	14,642	30/06/17
19	Achmea Investment Management	14,132	01/08/17
20	Franklin Templeton Investments	13,462	30/06/17

Heitman Hermes Hexavest Invest IM AM	Life IM
30/06/17 30/06/17 30/06/17 30/06/	/17 30/06/17
2,192 5,455 11,389 27,44	
33,714 34,305.7 13,157 108,9	
821 3,996.3 885 4,66	0
3,109 783 3,94	6
887 0 0	
821 102 714	
1,990 5,099 6,861 17,56	
202 356 4,528 9,87	8
0	
0	
0	
2,192 5,455 11,389 27,44	42
0	
NA >0.5 0.5 ⁽⁴⁾	
0.55 1.75 0.38 (15) 1.06	
0.9-2.0% 2-4% 3-5% Max.	7%
X X X	
X X	
X	
X	
X	
Х	
N.	
Х	
Х Х	
X	
Х	
X	
(25)	
114 125-200 275-350 Max. 1	150
114 120-200 270-300 Max.	150
80 100 20 100	1
5 30 0	1
15 30 0	
0 20 0	
u 20 U	
9 50 35 30	
90 100 60 100	1

Company As at Total assets in global equity (€m) Total AUM worldwide (€m)	Janus Henderson Inv 30/06/17 96,048 302,415	J O Hambro <u>CM</u> 30/06/17 13,872 33,224	KBI Global Investors 30/06/17 6,969.7 9,279.3		Global 30/06/17 5,929	Lazard AM 30/06/17 62,007.62 176,623.34	Legal General 30/06/ 116,64 1,083,2	11 IM Odi 17 30/ 41 7,1	nbard ier IM 06/17 00.31 164.69	M&G Inv. 30/06/17 11,689 320,574 ^[31]	 Maj Invest 31/08/17 4,159 9,125	Marathon AM 31/07/17 9,060 50,984	Martin Currie IM 30/06/17 820.5 17,076.1	MFS Investment Management 30/06/17 81,768 404,357	Mondrian IP 30/06/17 2,560 53,734	Morgan Stanley IM 30/06/17 43,354 381,302	Newton IM 30/06/17 22,317.3 62,813.8	Nikko AM 30/06/17 267 160,400	Nordea AM 31/07/17 38,747 219,636	Northern Trust AM 30/06/17 375,282 902,021
Global equity invested for (€m):																		100,400		
Europe-based institutional clients Pension fund clients	16,578 5,065	4,712 1,457	2,867	2,270	4,530 545	5,106.21	97,193		98.73 5.49 ^[27]	5,513.96 1,562.44	3,715	4,336 4,254	11.4	14,742 13,728	167	12,015 7,873	1,552.9		8,441	36,256 23,684
Insurance company clients	8,010	16	0	133			1,993	3		45.96		0	14 /		4/17	1,119	,//			
All other institutional clients Through segregated account mandates	3,503 35,029	3,239 4,616	1,127.2 5,733.9	434 1,655.5	3,985 5,350		213 18,638	38 2,2	14.39	3,905.56	 2,194	82 3,306 ^[1]	11.4	1,014 53,393	167 2,473	3,023 24,047	8,443.8	128.8		12,572 172,331
Through investment funds/pooled vehicles Global equity managed (€m):	61,019	9,256	1,235.8	3,635.9	579		98,003)3 4,8	85.92	11,689	1,965	1,030 [1]	11.4	28,375	87	19,307	13,873.5	138.2		202,951
Passively or on an indexed basis		0					116,01		08.14						0	NA		0		329,843
On an enhanced indexed basis Quant-type strategies	2,748 20,340	0			5,929		0		95.21 0						0	NA NA		0		43,464
Active with 2-5% outperformance	72,960	13,872	6,969.7	5,291.4	-,		626	1,4	52.68	11,689 [15]	4,159	9,060	602.3	79,381	2,560	702	22,317.3	267		1,975
Active with 5% plus outperformance Other		0					U		56.72 7.56 ^[28]		 		218.2 [34]	2,387 (36)	0	NA 42,652		0		
If managed on an active basis: Targeted information ratio		[4]	[4]	>0.5	0.5				NA	NA	1				[4]	[4]		[4]		NA
Achieved information ratio	0.78 [15]	0.85	0.49	0.98	0.61			(0.9	0.76	0.8			0.39	-0.02 [2]	(4)		0.83		NA
Acceptable tracking error Approach to running global equity:		4.5%	2-4%	3-8%	3-5%				3%	3-5% [15]	5%			2-8%	4-6%	[4]	2-6%	3-8%		NA
Core	X	Х	Х	Х	Х				V	X	Х		Х	X	V	Х	Х	Х		X
Value Growth	X X	X X	Х	X					X	X X	 X		X X	X X	Х	X X		Х		X X
Large Cap Mid Cap	Х	X		X X					Х	Х			X	X	X	X		Х		X
Small Cap		X		X									^	X	^	X				Х
Enhanced indexing Top down	Х								XX							Х				Х
Bottom up	X	X	Х	Х	Х					X	X	Х	Х	X	Х	X	Х	X		Х
Concentrated/focused Sector	X X	X							Х	X	 X			X		X		X		
Thematic Absolute return	X								Х		 		Х				Х	Х		
Quant/systematic	X		Х		Х				Х				^							Х
Long/short 130/30	Х													Х						
Other	(26)	0E /0	400	00.440	ECO				(29)	50	25.25	(33)		(35)	/ E	(24)	(0.00	/1		1//0
Average number of holdings on average in global equity portfolio Targeted contribution to excess return (%):	47	25-40	183	90-110	500				205	50	 25-35	500		80-100	45		60-90	41		1,662
Stock Sector	100	70 10	100	80 20	70 20				20 10	65 10	100		100	80 20	60	(24)	80 20	75 0		NA NA
Country/region		10		ZU	10				10	10			0	20	40	[24]	20	0		NA
Currency Other		10							0 (30)	5 10 ⁽³²⁾	 		0			[24]		0 25		NA
Minimum size of a segregated global equity mandate (€m)	50	70	20	75	100			-	50	£0.1m	50	21	50	25	80	\$50-75m (24)	50	50		100
<u>% of global equity research done in-house</u> Number of investment professionals in global equity team	100 97	70 3	90 6	100 20	100 31				100 35	90 108	 90 4	100 15	100 14	100 144	100 8	85-90 42	99-100 10	100 6		100 76
Company As at	Old Mutual Gl 30/06/17	OLZ & Partners 30/06/17	PanAgora AM 30/06/17	PGIM 30/06/17	AM	Inv.	Principal GI 30/06/17	Pyrford Int. 31/07/17	Quoniam AM 30/06/17	RBC Global AM 30/06/17	 Robeco 30/06/17	Russell Inv. 30/06/17	Schroders IM 30/06/17	Setanta AM 30/06/17	Skagen Funds 30/06/17	Southeastern AM 30/06/17	Sparinvest 30/06/17	Standard Life Inv. 30/06/17	State Street GA 30/06/17	Swiss Life AM 30/06/17
As at Total assets in global equity (€m)	GI 30/06/17 13,731	Partners 30/06/17 966	AM 30/06/17 18,765	30/06/17 161,489.54	AM 31/07/17 49,663	Inv. 30/06/17 818.5	GI 30/06/17 11,869.69	Int. 31/07/17 870.04	AM 30/06/17 5,076	Global AM 30/06/17 6,909	30/06/17 29,892	Inv. 30/06/17 49,300	IM 30/06/17 42,245	AM 30/06/17 4,709	Funds 30/06/17 4,533	AM 30/06/17 4,436	30/06/17 2,009.7	Life Inv. 30/06/17 9,151.1	Street GA 30/06/17 542,448	Life AM 30/06/17 9,600
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m):	GI 30/06/17 13,731 41,524	Partners 30/06/17 966 2,530	AM 30/06/17 18,765 49,003	30/06/17 161,489.54 968,601.77	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942	GI 30/06/17 11,869.69 378,760.25	Int. 31/07/17 870.04 8,846.46	AM 30/06/17 5,076 27,915	Global AM 30/06/17 6,909 268,884	30/06/17 29,892 147,322	Inv. 30/06/17 49,300 243,000	IM 30/06/17 42,245 463,374	AM 30/06/17 4,709 8,810	Funds 30/06/17 4,533 8,744	AM 30/06/17 4,436 17,344	30/06/17 2,009.7 15,365.7	Life Inv. 30/06/17 9,151.1 313,475.3	Street GA 30/06/17 542,448 2,284,942	Life AM 30/06/17
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients	GI 30/06/17 13,731	Partners 30/06/17 966	AM 30/06/17 18,765 49,003 7,264	30/06/17 161,489.54	AM 31/07/17 49,663	Inv. 30/06/17 818.5	GI 30/06/17 11,869.69	Int. 31/07/17 870.04	AM 30/06/17 5,076 27,915 5,054	Global AM 30/06/17 6,909	30/06/17 29,892	Inv. 30/06/17 49,300 243,000 15,900	IM 30/06/17 42,245	AM 30/06/17 4,709	Funds 30/06/17 4,533 8,744 1,721	AM 30/06/17 4,436	30/06/17 2,009.7	Life Inv. 30/06/17 9,151.1	Street GA 30/06/17 542,448 2,284,942 117,833	Life AM 30/06/17 9,600
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients	GI 30/06/17 13,731 41,524	Partners 30/06/17 966 2,530	AM 30/06/17 18,765 49,003 7,264 6,579 0	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0	Gl 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0	AM 30/06/17 5,076 27,915 5,054 1,278 2,100	Global AM 30/06/17 6,909 268,884 205	30/06/17 29,892 147,322 13,495 9,589 1,041	Inv. 30/06/17 49,300 243,000 15,900 6,100 400	IM 30/06/17 42,245 463,374 5,809 3,362 0	AM 30/06/17 4,709 8,810 3,790 160 3,387	Funds 30/06/17 4,533 8,744 1,721 921 628	AM 30/06/17 4,436 17,344 600 318	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446	Life AM 30/06/17 9,600
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates	6l 30/06/17 13,731 41,524 8,664 831	Partners 30/06/17 966 2,530 887 302	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3	Gl 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2.43 721.77	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745	Global AM 30/06/17 6,909 268,884 205 205 151	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27	Funds 30/06/17 4,533 8,744 1,721 921 628 172	AM 30/06/17 4,436 17,344 600 318 282 4,084	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328	Life AM 30/06/17 9,600
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles	Gl 30/06/17 13,731 41,524 8,664	Partners 30/06/17 966 2,530 887	AM 30/06/17 18,765 49,003 7,264 6,579 0 685	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9	Gl 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2.43	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676	Global AM 30/06/17 6,909 268,884 205 205	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447	AM 30/06/17 4,709 8,810 3,790 160 3,387 243	Funds 30/06/17 4,533 8,744 1,721 921 628	AM 30/06/17 4,436 17,344 600 318 282	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419	Life AM 30/06/17 9,600
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles Global equity managed (€m): Passively or on an indexed basis	6l 30/06/17 13,731 41,524 8,664 831 12,900 0	Partners 30/06/17 966 2,530 887 302	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3 364.2 0	Gi 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2.43 721.77	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745	Global AM 30/06/17 6,909 268,884 205 205 151	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195	Funds 30/06/17 4,533 8,744 1,721 921 628 172	AM 30/06/17 4,436 17,344 600 318 282 4,084	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250	Life AM 30/06/17 9,600
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles Global equity managed (€m):	61 30/06/17 13,731 41,524 8,664 8,664 831 12,900	Partners 30/06/17 966 2,530 887 302	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 0 19.9 454.3 364.2	G1 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2.43 721.77	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745	Global AM 30/06/17 6,909 268,884 205 205 151	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682	Funds 30/06/17 4,533 8,744 1,721 921 628 172	AM 30/06/17 4,436 17,344 600 318 282 4,084	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120	Life AM 30/06/17 9,600
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles Global equity managed (€m): Passively or on an indexed basis On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance	61 30/06/17 13,731 41,524 8,664 831 12,900 0 0 13,731 5,216	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 0	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 0 19.9 454.3 364-2 0 0 0 202.2	Gi 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2.43 721.77	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331	Global AM 30/06/17 6,909 268,884 205 205 205 151 6,758	30/06/17 29,892 147,322 147,322 1,47,322 1,4,47 1,041 2,865 14,642 15,250 1,291 19,403 79	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 	Funds 30/06/17 4,533 8,744 1,721 921 628 172	AM 30/06/17 4,436 17,344 600 318 282 4,084	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407	Life AM 30/06/17 9,600
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles Global equity managed [€m]: Passively or on an indexed basis On an enhanced indexed basis Quant-type strategies Active with 5% plus outperformance Active with 5% plus outperformance Other	61 30/06/17 13,731 41,524 8,664 831 12,900 0 0 13,731	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 0 18,765 0	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3 364.2 0 0 0 202.2 616.3	Gi 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 0 11,863.35	Int. 31/07/17 870.04 8.846.46 268.16 268.16 265.73 0 2.43 721.77 148.27	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400 31,900	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 20,925 10,996 20,720	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 4,514	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533	AM 30/06/17 4,436 17,344 600 318 282 4,084	30/06/17 2,009.7 15,365.7 339.51 85,59 46.95 206.97 557.48 1,452.22 1,452.22 0 556.5	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407	Life AM 30/06/17 9,600
As at Total assets in global equity [€m] Total AUM worldwide [€m] Global equity invested for [€m]: Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles Global equity managed [€m]: Passively or on an indexed basis On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance	61 30/06/17 13,731 41,524 8,664 831 12,900 0 0 13,731 5,216 8,515 1	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 18,765	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3 364.2 0 0 0 202.2 616.3	Gi 30/06/17 11.869.69 378,760.25 1.317.93 1.298.3 0 19.63 3.193.45 8,676.24 6.34 0 0 11.863.35 0	Int. 31/07/17 870.04 8,846.46 265.73 0 2.43 721.77 148.27 870.04	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0	30/06/17 29,892 147,322 147,322 1,47,322 1,4,47 1,041 2,865 14,642 15,250 1,291 19,403 79	Inv. 30/06/17 49,300 243,000 6,100 6,100 400 9,400 17,400 31,900 49,300	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787 742	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 4,514	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46)	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account mandates On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio	61 30/06/17 13,731 41,524 8,664 831 12,900 0 0 13,731 5,216	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 0 0 0 0 0 0 0 0 0 0	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 0 19.9 454.3 364.2 0 0 0 202.2 616.3 0	Gi 30/06/17 11,869.69 378,760.25 1,278,760.25 1,278.3 0 1,278.3 0 19.63 3,193.45 8,676.24 6.34 0 0 11,863.35 0 0 NA 0.63	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2.43 721.77 148.27 870.04	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14	30/06/17 29,892 147,322 147,322 1,47,322 1,4,47 1,041 2,865 14,642 15,250 1,291 19,403 79	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 9,400 17,400 31,900 49,300 49,300 1.82 ^[15]	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 20,925 10,996 20,720 9,787 742 742	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 4,514	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 4,533	AM 30/06/17 4,436 17,344 600 318 282 4,084 352	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles Global equity managed (€m): Passively or on an indexed basis On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Other If managed on an active basis: Targeted information ratio Achieved information ratio Achieved information ratio Achieved information ratio Achieved information ratio	61 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 13,731 5,216 8,515 1 1.22 ^[15]	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 18,765 1,0-3,25% 1-	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] ; 6-9% ^[40]	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0	G 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 11,863.35 0 NA 0.63 5%	Int. 31/07/17 870.04 8,846.46 265.73 0 2.43 721.77 148.27 870.04	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10%	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8%	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119	Inv. 30/06/17 49,300 243,000 6,100 6,100 400 9,400 17,400 31,900 49,300	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 20,925 20,720 9,787 742 10,996 20,720 9,787 742	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 4,514 0	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94%	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 7,221.4 1,929.7 0.5 -0.51 4-8%	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 127	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account explose Global equity managed [6m]: Passively or on an indexed basis Quant-type strategies Active with 2-5% outperformance Other If managed on an active basis: Taraget oinformation ratio Acceptable tracking error Approach to running global equity: Core	61 30/06/17 13,731 41,524 8,664 831 12,900 0 0 13,731 5,216 8,515 1	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 0 0 0 0 0 0 0 0 0 0	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 0 19.9 454.3 364.2 0 0 0 202.2 616.3 0	Gi 30/06/17 11,869.69 378,760.25 1,278,760.25 1,278.3 0 1,278.3 0 19.63 3,193.45 8,676.24 6.34 0 0 11,863.35 0 0 NA 0.63	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2.43 721.77 148.27 870.04	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14	30/06/17 29,892 147,322 147,322 1,47,322 1,4,47 1,041 2,865 14,642 15,250 1,291 19,403 79	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 9,400 17,400 31,900 49,300 49,300 1.82 ^[15]	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 20,925 10,996 20,720 9,787 742 742	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 4,514 0	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 4,533	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94%	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles Global equity managed (€m): Passively or on an indexed basis On an enhanced indexed basis Quant-type strategies Active with 5% plus outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Achieved information ratio Acceptable tracking error Approach to running global equity: Core Value Growth	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 0 0 13,731 5,216 8,515 8,515 1 1.22 ⁽¹⁵⁾ X	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 18,765 0 0 0 18,765 1,0 3,226 1.0 3,25% 1.0 X	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ⁽³⁹⁾ ; 6-9% ⁽⁴⁰⁾ X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0	G 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 11,863.35 0 NA 0.63 5%	Int. 31/07/17 870.04 8.846.46 268.16 265.73 0 2.43 721.77 148.27 870.04 870.04 (4) 0.09 5-8% X	AM 30/06/17 5,076 27,915 	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400 17,400 31,900 49,300 49,300 1.82 ^[15] 300-500bps X X	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 20,925 20,925 20,925 20,720 9,787 742 (4) 0.9 1.5% X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 4,514 0 1.36 X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 4,533 NA NA NA NA NA	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% [4] X	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5%	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 7,221.4 1,929.7 0.5 -0.51 4-8%	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 ^[47] 26,125 ^[47]	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account mandates Global equity managed (€m): Passively or on an indexed basis On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value	61 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 13,731 5,216 8,515 1 1.22 ^[15]	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 18,765 1,0-3,25% 1-	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] , 6-9% ^[40]	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0	G 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 11,863.35 0 NA 0.63 5%	Int. 31/07/17 870.04 8,846.46 265.73 0 2,43 721.77 148.27 870.04 870.04	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 ×	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 9,400 17,400 31,900 49,300 49,300 1.82 ⁽¹⁵⁾ 300-500bps X	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 20,925 20,720 9,787 742 (4) 0.9 1.5% X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 0 4,514 0 1.36	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 4,533	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 146] 1.94% [4]	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5%	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 7,221.4 1,929.7 0.5 -0.51 4-8%	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 ^[47]	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles Global equity managed [€m]: Passively or on an indexed basis On an enhanced indexed basis Quant-type strategies Active with 5% plus outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 13,731 5,216 8,515 1 1.22 ⁽¹⁵⁾ X X	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 18,765 0 0 0 18,765 1,0 3,226 1.0 3,25% 1.0 X	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] ; 6-9% ^[40] X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0	G 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 11,863.35 0 NA 0.63 5%	Int. 31/07/17 870.04 8.846.46 268.16 265.73 0 2.43 721.77 148.27 870.04 870.04 (4) 0.09 5-8% X	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 ,119 ,119 ,119 ,119	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400 31,900 49,300 1.82 ^[15] 300-500bps X X X X	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 20,925 20,925 20,720 9,787 742 44 0.9 1.5% X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 0 4,514 0 1.36 X X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 NA NA NA NA NA X X	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5%	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 7,221.4 1,929.7 0.5 -0.51 4-8%	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account mandates Global equity managed (€m): Passively or on an indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Enhanced indexing Top down	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 13,731 5,216 8,515 1 1.22 ^[15] X X X X	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18.765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 18,765 0 0 0 18,765 1,539 2,226 1,539 2,226 1,539 2,226 1,539	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0 0.75 0.76 0.75 0.76 -3% ^[39] ; 6-9% ^[40] X X X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0	Gi 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 0 11,863.35 0 0 NA 0.63 5% X	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2,43 721.77 148.27 870.04 870.04 40 5.8% X X X	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X X X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 X X X X X X X X X X X X X X X X X	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 9,400 17,400 31,900 	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787 742 (4) 0.9 1.5% X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 0 0 0 4,514 0 1.36 X X X X X X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 4,533 NA NA NA NA NA X X X X	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X X X	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5% X	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 ^[47] X X X X X X	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles Global equity managed (€m): Passively or on an indexed basis On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Small Cap Small Cap Top down Bottom up	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 13,731 5,216 8,515 1 1.22 ⁽¹⁵⁾ X X	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 18,765 0 0 0 18,765 1,0 3,226 1.0 3,25% 1.0 X	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] ; 6-9% ^[40] X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0	G 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 11,863.35 0 NA 0.63 5%	Int. 31/07/17 870.04 8,844.46 268.16 265.73 0 2.43 721.77 148.27 870.04 870.04 (4) 0.09 5-8% X X X	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 ,119 ,119 ,119 ,119	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400 31,900 49,300 49,300 1.82 ^[15] 300-500bps X X X X X X X X	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 20,925 20,925 20,720 9,787 742 44 0.9 1.5% X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 NA NA NA NA NA X X	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5%	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 7,221.4 1,929.7 0.5 -0.51 4-8%	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account mandates On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Tarageted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Enhanced indexing Top down Bottom up Concentrated/focused	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 13,731 5,216 8,515 1 1.22 ^[15] X X X X	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18.765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 18,765 0 0 0 18,765 1,539 2,226 1,539 2,226 1,539 2,226 1,539	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] , 6-9% ^[40] X X X X X X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0	Gi 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 0 11,863.35 0 0 NA 0.63 5% X	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2,43 721.77 148.27 870.04 870.04 40 5.8% X X X	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X X X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X	30/06/17 29,892 1147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 ,119 X X X X X X X X X X X X X X X X X X	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 9,400 17,400 31,900 	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787 742 (4) 0.9 1,5% (4) 0.9 1,5% X X X X X X X X X X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 NA NA NA NA NA X X X X X	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X X X X	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5% X	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 ^[47] 26,125 ^[47] X X X X X X	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles Global equity managed (€m): Passively or on an indexed basis On an enhanced indexed basis Quant-type strategies Active with 5% plus outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Achieved information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Small Cap Enhanced indexing Top down Bottom up Concentrated/focused	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 13,731 5,216 8,515 1 1.22 ^[15] X X X X	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18.765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 18,765 0 0 0 18,765 1,539 2,226 1,539 2,226 1,539 2,226 1,539	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] , 6-9% ^[40] X X X X X X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74,942 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0	Gi 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 0 11,863.35 0 0 NA 0.63 5% X	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2,43 721.77 148.27 870.04 870.04 40 5.8% X X X	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X X X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 x x X X X X X X X X X X X X X X	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 9,400 17,400 31,900 	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 20,925 20,925 20,720 9,787 742 0,9787 742 (4) 0.9 1.5% X X X X X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 0 4,514 0 1.36 X X X X X X X X X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 NA NA NA NA NA X X X X X	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X X X X	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5% X	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 ^[47] 26,125 ^[47] X X X X X X	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity [€m] Total AUM worldwide [€m] Global equity invested for [€m]: Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account mandates On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Enhanced indexing Top down Bottom up Concentrated/focused Sector Thematic Absolute return Quant/systematic	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 13,731 5,216 8,515 1 1.22 ^[15] X X X X	Partners 30/06/17 966 2,530 887 302 664	AM 30/06/17 18.765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 18,765 0 0 0 18,765 0 0 0 18,765 1,539 2,226 1,539 2,226 1,539 2,226 1,539	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] , 6-9% ^[40] X X X X X X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0 0 202.2 616.3 0 0 202.2 616.3 0 X	Gi 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 0 11,863.35 0 0 NA 0.63 5% X	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2,43 721.77 148.27 870.04 870.04 40 5.8% X X X	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X X X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X X	30/06/17 29,892 1147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 ,119 X X X X X X X X X X X X X X X X X X	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 9,400 17,400 31,900 	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787 742 (4) 0.9 1.5% (4) 0.9 1.5% X X X X X X X X X X X X X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 0 4,514 0 1.36 X X X X X X X X X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 NA NA NA NA NA X X X X X	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X X X X X X	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5% X	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X	Street GA 30/06/17 542,448 2,284,942 1117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 ^[47] 26,125 ^[47] X X X X X X	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account mandates On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Enhanced indexing Top down Bottom up Concentrated/focused Sector Thematic Absolute return Quant/systematic Long/short 130/30	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 0 13,731 5,216 8,515 1 1.22 [15] X X X X X	Partners 30/06/17 966 2,530 302 664 664 966	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 0 18,765 0 0 0 18,765 0 0 0 X X X X	30/06/17 161,489.54 968,601.77 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 - 23,519.61 0 29,400.01 108,569.92 0 0 0.75 0.76 -3% ^[39] ; 6-9% ^[40] X X X X X X X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 0 19.9 454.3 364.2 0 0 0 202.2 616.3 0 3-6% X	Gi 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 0 11,863.35 0 0 NA 0.63 5% X	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2,43 721.77 148.27 870.04 870.04 40 5.8% X X X	AM 30/06/17 5,076 27,915 2,100 1,278 2,100 1,676 4,745 331 331 5,076 0.5 0.33 5-10% X X X X X X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X X X X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 X X X X X X X X X X X X X X X X X X	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400 31,900 49,300 49,300 1.82 (15) 300-500bps X X X X X X X X X X X	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 20,925 20,720 9,787 742 40 (4) 0.9 1,5% X X X X X X X X X X X X X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 0 4,514 0 1.36 X X X X X X X X X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 NA NA NA NA NA X X X X X	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X X X X X X	30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5% X	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X	Street GA 30/06/17 542,448 2,284,942 1117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 ^[47] 26,125 ^[47] X X X X X X	Life AM 30/06/17 9,600 191,700
As at Total assets in global equity [€m] Total AUM worldwide [€m] Global equity invested for [€m]: Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through investment funds/pooled vehicles Global equity managed [€m]: Passively or on an indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Small Cap Small Cap Scitor Top down Bottom up Concentrated/focused Sector Thematic Absolute return Quant/systematic Long/short 130/30 </th <th>GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 13,731 5,216 8,515 1 1.22 [15] X X X X X X</th> <th>Partners 30/06/17 966 2,530 887 302 664 966 966</th> <th>AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 0 18,765 0 0 0 0 0 0 0 0 0 0 0 0 0</th> <th>30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39]; 6-9% ^[40] X X X X X X X X X X</th> <th>AM 31/07/17 49,663 161,356</th> <th>Inv. 30/06/17 818.5 74.942 130.7 110.8 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0 0 202.2 616.3 0 0 202.2 616.3 0 X</th> <th>Gi 30/06/17 11.869.69 378,760.25 1.317.93 1.298.3 0 19.63 3.193.45 8,676.24 6.34 0 0 11.863.35 0 NA 0.63 5% X X</th> <th>Int. 31/07/17 870.04 8,846.46 265.73 0 2.48.16 265.73 0 2.43 721.77 148.27 870.04 (4) 0.09 5-8% X X X X X X X</th> <th>Am 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X X X</th> <th>Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X X X</th> <th>30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 x x x x x x x x x x x x x x x x x x</th> <th>Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400 31,900 17,400 31,900 17,400 17,400 300-500bps X X X X X X X X X X X X X</th> <th>IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787 742 (4) 0.9 1.5% (4) 0.9 1.5% X X X X X X X X X X X X X X X X X X X</th> <th>AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 0 4,514 0 1.36 X X X X X X X X X X X X</th> <th>Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 NA NA NA NA NA X X X X X X X X</th> <th>AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X X X X X X X X</th> <th>30/06/17 2,009.7 15,365.7 339.51 85,59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5% X X</th> <th>Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X X</th> <th>Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125¹⁴⁷¹ X X X X X X X X X X</th> <th>Life AM 30/06/17 9,600 191,700 0.80 0.80 0.20 3-6% X X</th>	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 13,731 5,216 8,515 1 1.22 [15] X X X X X X	Partners 30/06/17 966 2,530 887 302 664 966 966	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 0 18,765 0 0 0 0 0 0 0 0 0 0 0 0 0	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] ; 6-9% ^[40] X X X X X X X X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0 0 202.2 616.3 0 0 202.2 616.3 0 X	Gi 30/06/17 11.869.69 378,760.25 1.317.93 1.298.3 0 19.63 3.193.45 8,676.24 6.34 0 0 11.863.35 0 NA 0.63 5% X X	Int. 31/07/17 870.04 8,846.46 265.73 0 2.48.16 265.73 0 2.43 721.77 148.27 870.04 (4) 0.09 5-8% X X X X X X X	Am 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 x x x x x x x x x x x x x x x x x x	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400 31,900 17,400 31,900 17,400 17,400 300-500bps X X X X X X X X X X X X X	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787 742 (4) 0.9 1.5% (4) 0.9 1.5% X X X X X X X X X X X X X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 0 4,514 0 1.36 X X X X X X X X X X X X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 NA NA NA NA NA X X X X X X X X	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X X X X X X X X	30/06/17 2,009.7 15,365.7 339.51 85,59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5% X X	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X X	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 ¹⁴⁷¹ X X X X X X X X X X	Life AM 30/06/17 9,600 191,700 0.80 0.80 0.20 3-6% X X
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account mandates On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Small Cap Small Cap Socore Outer Absolute return Quant/systematic Large Cap Mid Cap Small Cap Enhanced indexing Top down Bottom up Concentrated/focused	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 0 13,731 5,216 8,515 1 1.22 (15) X X X X X X X X	Partners 30/06/17 966 2,530 302 664 664 966	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 0 18,765 0 0 0 0 18,765 0 0 0 X X X X 200-300 3	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] ; 6-9% ^[40] X X X X X X X X X X X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 0 19.9 454.3 364.2 0 0 0 202.2 616.3 0 3-6% X X X X X	Gi 30/06/17 11,869.69 378,760.25 1,317.93 1,278.3 0 19.63 3,193.45 8,676.24 6.34 0 0 11,863.35 0 NA 0.63 5% X X X 91	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2.43 721.77 148.27 870.04 870.04	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X X X 150	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X X X X X X X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 X X X X X X X X X X X X X X X X X X	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400 31,900 49,300 49,300 1.82 (15) 300-500bps X X X X X X X X X X X	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787 742 (4) 0.9 1.5% X X X X X X X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 0 4,514 0 1.36 X X X X X X X X X X X X X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 NA NA NA NA NA NA X X X X X X X X 4,533	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X X X X X X	X X X X X X X X X X X X X X X X X X X	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X X X 83	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 	Life AM 30/06/17 9,600 191,700 0.80 0.20 3-6% X X X 300
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients All other institutional clients Through segregated account mandates Through segregated account mandates On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Tarageted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Small Cap Small Cap Concentrated/focused Sector Thematic Absolute return Quant/systematic Long/short 130/30 Other	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 13,731 5,216 8,515 1 1.22 [15] X X X X X X	Partners 30/06/17 966 2,530 887 302 664 966 966	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 0 18,765 0 0 0 0 0 0 0 0 0 0 0 0 0	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] ; 6-9% ^[40] X X X X X X X X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0 0 202.2 616.3 0 0 202.2 616.3 0 X	Gi 30/06/17 11.869.69 378,760.25 1.317.93 1.298.3 0 19.63 3.193.45 8,676.24 6.34 0 0 11.863.35 0 NA 0.63 5% X X	Int. 31/07/17 870.04 8,846.46 265.73 0 2.48.16 265.73 0 2.43 721.77 148.27 870.04 (4) 0.09 5-8% X X X X X X X	Am 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 X X X X X X X X X X X X X X X X X X	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400 31,900 17,400 31,900 17,400 17,400 300-500bps X X X X X X X X X X X X X	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787 742 (4) 0.9 1.5% (4) 0.9 1.5% X X X X X X X X X X X X X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 0 4,514 0 1.36 X X X X X X X X X X X X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 NA NA NA NA NA X X X X X X X X	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X X X X X X X X	30/06/17 2,009.7 15,365.7 339.51 85,59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5% X X	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X X	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 ¹⁴⁷¹ X X X X X X X X X X	Life AM 30/06/17 9,600 191,700 0.80 0.80 0.20 3-6% X X
As at Total assets in global equity (€m) Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account mandates Global equity managed (€m): Passively or on an indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Small Cap Small Cap Soctor Thematic Absolute return Quant/systematic Long/short 130/30 Other Sector Thematic Absolute return	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 0 13,731 5,216 8,515 1 1.22 ^[15] X X X X X X X X X 5,515	Partners 30/06/17 966 2,530 887 302 664 966 966	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 0 18,765 0 0 0 0 18,765 0 0 0 18,765 0 0 0 18,765 0 0 18,765 0 0 10 5 5 5 5	30/06/17 161,489.54 968,601.77 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 121,278.15 121,278.15 0 0 29,400.01 108,569.92 0 0 0.75 0.76 -3% ^[39] ; 6-9% ^[40] X X X X X X X X X X 2355 ^[39] ; 35-45 ^[40] 90 ^[39] ; 45 ^[40]	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 0 19.9 454.3 364.2 0 0 0 202.2 616.3 0 3-6% X X X X X	Gi 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 0 11,863.35 0 NA 0.63 5% X X X 91 91 80 10 10 10	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2.43 721.77 148.27 870.04 870.04 14 0.09 5-8% X X X X X X 75	AM 30/06/17 5,076 27,915 2,100 1,278 2,100 1,676 4,745 331 331 5,076 0.5 0.33 5-10% X X X X X X X X X X X 80 80	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X X X X X X X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 X X X X X X X X X X X X X X X X X X	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400 31,900 17,400 31,900 17,400 17,400 300-500bps X X X X X X X X X X X X X	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787 742 (4) 0.9 1.5% X X X X X X X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 0 4,514 0 1.36 X X X X X X X X X X X X X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 NA NA NA NA NA NA X X X X X X X X 4,533	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 (46) (46) 1.94% (4) X X X X X X X X X X	X 30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5% X X X X 88 100 0 0	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X X X 83	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 	Life AM 30/06/17 9,600 191,700 0.80 0.20 3-6% X X X 300
As at Total assets in global equity [€m] Total AUM worldwide [€m] Global equity invested for [€m]: Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account mandates On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Enhanced indexing Top down Bottom up Concentrated/focused Sector Thematic Absolute return Quant/systematic Long/short 130/30 Other Average number of holdings on average in global equity portfolio <	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 0 13,731 5,216 8,515 1 1.22 (15) X X X X X X X X 2 X 90	Partners 30/06/17 966 2,530 887 302 664 966 966	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 0 18,765 0 0 0 0 18,765 0 0 0 X X X X 200-300 3	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] ; 6-9% ^[40] X X X X X X X X X X X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 0 19.9 454.3 364.2 0 0 0 202.2 616.3 0 3-6% X X X X X	Gi 30/06/17 11.869.69 378,760.25 1.317.93 1.298.3 0 1.9.63 3,193.45 8,676.24 6.34 0 0 11.863.35 0 0 NA 0.63 5% X X X X X X 91 8,0 10 10 10 10 10 10 10 10 10 1	Int. 31/07/17 870.04 8,846.46 265.73 0 2,43 721.77 148.27 870.04 870.04 41 0.09 5-8% X X X X X X X X 50	AM 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X X X X X X X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X X X X X X X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 X X X X X X X X X X X X X X X X X X	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 17,400 31,900 17,400 31,900 17,400 17,400 300-500bps X X X X X X X X X X X X X	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787 742 (4) 0.9 1.5% X X X X X X X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 195 0 0 0 4,514 0 1.36 X X X X X X X X X X X X X	Funds 30/06/17 4,533 8,744 921 628 172 4,533 4,533 4,533 X. X. X. X. X. X. X. X. X	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 146 1.94% 146 1.94% 147 X X X X X X X X 18-22 100	X 30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 X X X X X 88 100 0	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X X X 83	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 	Life AM 30/06/17 9,600 191,700 0.80 0.20 3-6% X X X 300
As at Total assets in global equity [€m] Total AUM worldwide (€m) Global equity invested for (€m): Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account mandates Global equity managed (Em): Passively or on an indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Enhanced indexing Top down Bottom up Concentrated/focused Sector Thematic Absolute return Quant/systematic Long/short 130/30 Other Average number of h	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 0 0 13,731 5,216 8,515 1 1.22 ^[15] X X X X X X X X X X X X X	Partners 30/06/17 966 2,530 302 664 664 966 966	AM 30/06/17 18,765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 18,765 0 0 0 18,765 0 0 0 0 18,765 0 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 18,765 0 0 0 18,765 0 0 0 18,765 0 0 0 18,765 0 0 0 18,765 0 0 0 18,765 0 0 0 18,765 0 0 0 18,765 0 0 18,765 0 0 0 10,75-1,0 0 0,8543 1,0-3,25% 1,0 3 2,00 3 7 0 1,0 1,0 1,0 1,0 1,0 1,0 1,0	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0.75 0.76 -3% ^[39] ; 6-9% ^[40] X X X X X X X X X X X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 0 110.8 0 454.3 364.2 0 0 0 202.2 616.3 0 3-6% X X X X Y 90 5 5 0 225	Gi 30/06/17 11,869.69 378,760.25 1,317.93 1,298.3 0 19.63 3,193.45 8,676.24 6.34 0 0 11,863.35 0 NA 0.63 5% X X X 91 8,0 10,63 5% X X 4 0 0 0 0 11,863.35 0 0 0 0 0 11,863.35 0 0 0 0 0 11,863.35 0 0 0 0 0 11,298.3 0 0 11,298.3 0 0 11,298.3 0 0 11,298.3 0 0 11,298.3 0 0 11,298.3 0 0 11,298.3 19.345 8,676.24 0 0 0 0 0 0 0 0 0 0 0 0 0	Int. 31/07/17 870.04 8,846.46 265.73 0 2,43 721.77 148.27 870.04 870.04	AM 30/06/17 5,076 27,915 	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X X X X X X X X	30/06/17 29,892 147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 X X X X X X X X X X X X X X X X X X	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 9,400 17,400 31,900 	IM 30/06/17 42,245 463,374 5,809 0 2,447 21,320 20,925 10,996 20,720 9,787 742 (4) 0.9 1.5% (4) 0.9 1.5% X X X X X X X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 0 0 0 4,514 0 0 1.36 X X X X X X X X X X X X X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 NA NA NA NA NA NA NA NA NA NA	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 1640 1.94% 140 X X X X X X X X 18-22 100 50	X 30/06/17 2,009.7 15,365.7 339.51 85.59 46.95 206.97 557.48 1,452.22 105.8 0 556.5 0 1,316.3 31.02 -0.71 3-5% X X X X 55 88 100 0 0 0 50	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 0.5 -0.51 4-8% X X X 83 100 50	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 ^[47] X X X X X X X X X X X X X	Life AM 30/06/17 9,600 191,700 0.80 0.20 3-6% X X X 300
As at Total assets in global equity [€m] Total AUM worldwide [€m] Global equity invested for [€m]: Europe-based institutional clients Pension fund clients Insurance company clients All other institutional clients Through segregated account mandates Through segregated account mandates On an enhanced indexed basis Quant-type strategies Active with 2-5% outperformance Active with 5% plus outperformance Other If managed on an active basis: Targeted information ratio Acceptable tracking error Approach to running global equity: Core Value Growth Large Cap Mid Cap Small Cap Enhanced indexing Top down Bottom up Concentrated/focused Sector Thematic Absolute return Quant/systematic Long/short 130/30 Other Average number of holdings on average in global equity portfolio <	GI 30/06/17 13,731 41,524 8,664 831 12,900 0 0 0 0 0 13,731 5,216 8,515 1 1.22 ^[15] X X X X X X X X X X X X X	Partners 30/06/17 9 %66 2,530 302 664 966 966 966 X X	AM 30/06/17 18.765 49,003 7,264 6,579 0 685 16,539 2,226 0 0 0 18.765 0 0 0 0 0 18.765 0 0 0 0 18.765 1 0 0 0 18.765 1 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 18.765 0 0 0 18.765 0 0 0 18.765 0 0 0 18.765 0 0 0 18.765 0 0 0 18.765 0 0 0 0 0 18.765 0 0 0 0 0 0 18.765 0 0 0 0 0 0 18.765 0 0 0 0 0 18.765 0 0 0 0 0 0 0 0 0 0 0 0 0	30/06/17 161,489.54 968,601.77 1,439.34 1,336.52 0 102.82 40,211.39 121,278.15 23,519.61 0 29,400.01 108,569.92 0 0 0.75 0.76 -3% ⁽³⁹⁾ ; 6-9% ⁽⁴⁰⁾ X X X X X X X X X X X X X	AM 31/07/17 49,663 161,356	Inv. 30/06/17 818.5 74.942 130.7 110.8 0 19.9 454.3 364.2 0 0 202.2 616.3 0 0 202.2 616.3 0 0 202.2 616.3 0 0 202.2 616.3 0 0 202.2 616.3 0 0 202.2 616.3 0 0 202.2 616.3 0 0 202.2 616.3 0 0 0 202.2 616.3 0 0 0 202.2 616.3 0 0 0 202.2 616.3 0 0 0 202.2 616.3 0 0 0 202.2 616.3 0 0 0 202.2 616.3 0 0 0 202.2 616.3 0 0 0 202.2 616.3 0 0 0 202.2 616.3 0 0 0 202.2 616.3 0 0 0 0 0 0 0 0 0 0 0 0 0	Gi 30/06/17 11.869.69 378,760.25 1.317.93 1.298.3 0 19.63 3.193.45 8,676.24 6.34 0 0 11.863.35 0 NA 0.63 5% X X X X X 91 91 80 10 10 0	Int. 31/07/17 870.04 8,846.46 268.16 265.73 0 2.43 721.77 148.27 870.04 (4) 0.09 5-8% X X X X X X X 75 50 50	Am 30/06/17 5,076 27,915 5,054 1,278 2,100 1,676 4,745 331 5,076 0.5 0.33 5-10% X X X X X X X X X X X X X	Global AM 30/06/17 6,909 268,884 205 205 151 6,758 929 5,980 0.6-1.0 1.14 3-8% X X X X X X X X X X X 100	30/06/17 29,892 1147,322 13,495 9,589 1,041 2,865 14,642 15,250 1,291 19,403 79 9,119 20 20 20 20 20 20 20 20 20 20 20 20 20	Inv. 30/06/17 49,300 243,000 15,900 6,100 400 9,400 9,400 17,400 31,900 	IM 30/06/17 42,245 463,374 5,809 3,362 0 2,447 21,320 20,925 10,996 20,720 9,787 742 (4) 0.9 1.5% X X X X X X X X X X X X X	AM 30/06/17 4,709 8,810 3,790 160 3,387 243 27 4,682 0 0 0 4,514 0 1.36 X X X X X X X X X X X X X	Funds 30/06/17 4,533 8,744 1,721 921 628 172 4,533 4,533 4,533 NA NA NA NA NA NA X X X X X X X X 100	AM 30/06/17 4,436 17,344 600 318 282 4,084 352 146 1.94% 146 1.94% 147 X X X X X X X X 18-22 100	X X X X X X X X X X X X X X X X X X X	Life Inv. 30/06/17 9,151.1 313,475.3 2,892.1 1,806.2 748.1 337.8 5,712.7 3,438.4 7,221.4 1,929.7 0.5 -0.51 4-8% X X X 83 100	Street GA 30/06/17 542,448 2,284,942 117,833 78,968 2,446 36,419 412,328 130,120 498,250 12,407 5,666 26,125 ¹⁴⁷¹ X X X X X X X X 30-40 100	Life AM 30/06/17 9,600 191,700 0.80 0.20 3-6% X X X 300

Key: NA= Not available; ND= Not disclosed

Footnotes:

⁽¹⁾ Relates to Europe-based institutional clients

⁽²⁾ 5-year ⁽³⁾ Factor/style

- ^[4] No target ^[5] All assets in the global equity strategies are actively managed ⁽⁶⁾ Absolute return
 ⁽⁷⁾ Dividend, profitability
 ⁽⁸⁾ All equity and global core

- ⁽⁹⁾ 3-5 years
 ⁽¹⁰⁾ The Flagship Global Equity strategy uses a long-only approach. The firm also offers a Global Long/Short Equity strategy

⁽¹¹⁾ Global equity
 ⁽¹²⁾ Long-term, Graham & Dodd
 ⁽¹³⁾ 100% active bottom-up stock selection
 ⁽¹⁴⁾ DPAM Invest B World Sustainable

- ⁽¹⁵⁾ 3-year
 ⁽¹⁶⁾ Style, market timings
 ⁽¹⁷⁾ Includes €104m of pension assets

^[19] No formal outperformance target
 ^[19] The overall goal in the Global Equity Shareholder Yield strategy is to achieve a return of 9%

^[20] All cap
 ^[21] Active and benchmark-agnostic
 ^[22] All global equity strategies are active and seek to outperform their benchmarks over a market cycle
 ^[23] Strategic beta, Shariah compliant, small-mid cap
 ^[24] Veria benerate them terms

- ^[24] Varies by product/strategy ^[25] The systematic approach is overlaid with a disciplined subjective analysis ^[26] Blend
- ⁽²⁷⁾ Includes insurance company clients
 ⁽²⁸⁾ Active <2% outperformance
- ⁽²⁸⁾ Active <2% outperformance
 ⁽²⁹⁾ ESG proprietary approach
 ⁽³⁰⁾ Factor dynamic weighting
 ⁽³¹⁾ As at 31/03/17
 ⁽³²⁾ Factor/style tilts
 ⁽³³⁾ Capital cycle

- ¹³⁴ Unconstrained
 ¹³⁵ Blended research/low volatility
 ¹³⁶ Includes assets managed with a less than +2% target
 ¹³⁷ Minimum Variance Optimisation
 ¹³⁸ Low Volatility Premium and added value through Minimum Variance ance Optimisation

[40] Jennison

- [41] SRI/ESG, low volatility, income-focused
- ⁽⁴¹⁾ SRI/ESG, low volatility, income-rocuseu
 ⁽⁴²⁾ Sustainability integration
 ⁽⁴³⁾ Quality, momentum
 ⁽⁴⁴⁾ ESG
 ⁽⁴⁵⁾ Trading and currency
 ⁽⁴⁶⁾ Active, with inflation +10%
 ⁽⁴⁷⁾ Active fundamental equity and solutions
 ⁽⁴⁸⁾ Active

- [48] Active
- ⁽⁴⁹⁾ Quality Growth ⁽⁵⁰⁾ Fundamental, all cap

Company
As at
Total assets in global equity (€m)
Total AUM worldwide (€m)
Global equity invested for (€m):
Europe-based institutional clients
Pension fund clients
Insurance company clients
All other institutional clients
Through segregated account mandates
Through investment funds/pooled vehicles
Global equity managed (€m):
Passively or on an indexed basis
On an enhanced indexed basis
Quant-type strategies
Active with 2-5% outperformance
Active with 5% plus outperformance
Other
If managed on an active basis:
Targeted information ratio
Achieved information ratio
Acceptable tracking error
Approach to running global equity:
Core
Value
Growth
Large Cap
Mid Cap
Small Cap
Enhanced indexing
Top down
Bottom up
Concentrated/focused
Sector
Thematic
Absolute return
Quant/systematic
Long/short
130/30
Other
Average number of holdings on average in global equity po
Targeted contribution to excess return (%):
Stock
Sector
Country/region
Currency
Other
Minimum size of a segregated global equity mandate (€m)
% of global equity research done in-house
Number of investment professionals in global equity team
reamber of investment professionats in global equity team
Company

As at
Total assets in global equity (€m)
Total AUM worldwide (€m)
Global equity invested for (€m):
Europe-based institutional clients
Pension fund clients
Insurance company clients
All other institutional clients
Through segregated account mandates
Through investment funds/pooled vehicles
Global equity managed (€m):
Passively or on an indexed basis
On an enhanced indexed basis
Quant-type strategies
Active with 2-5% outperformance
Active with 5% plus outperformance
Other
If managed on an active basis:
Targeted information ratio
Achieved information ratio
Acceptable tracking error
Approach to running global equity:
Core
Value
Growth
Large Cap
Mid Cap
Small Cap
Enhanced indexing
Top down
Bottom up
Concentrated/focused
Sector
Thematic
Absolute return
Quant/systematic
Long/short
130/30
Other
Average number of holdings on average in global equity po
Targeted contribution to excess return (%):
Stock
Sector
Country/region
Currency Other
Minimum size of a segregated global equity mandate (€m)
% of global equity research done in-house
Number of investment professionals in global equity team

	Sycomore	SYZ	Thornburg	ТКР	T. Rowe	Unigestion
	AM 27/07/17	AM 30/06/17	IM 30/06/17	Investments 30/06/17	Price 30/06/17	30/06/17
	659 6,880	198 15,806	16,942.69 42,642.12	6,588 25,467	9,656 792,249	5,055 20,959
	659 184	41.3	132.28	6,588 6,505	542 456	3,133 2,604
		41.3	132.28	83	86	4 525
	51		2,410.39	6,564	6,432	3,281
	608	198		24	3,224	1,774
			0	2,156		0
			0	726		0
		198	0	3,706	9,656	5,055
	659		0 16,942.69 [48]			0
				0.5	.05	[4]
	NA NA		NA 1.10 ^[2]	0.5	≥0.5 0.89	0.15 (15)
	NA		NA	2.0%	300-700bps	[4]
		Х	Х	Х		Х
		X	Х		X	
		Х	Х	Х	X	
		Х	X X			
			^			
	Х	Х	Х	Х	Х	X X
	Λ	X	X	~	X	<u>n</u>
oal equity portfolio	50	80		2,279	143	125
		00				
	100		100	85 7.5	80 10	20 20
				7.5	10	10
						10 40 ⁽³⁾
andate (€m)	50		\$10-100m ⁽²⁴⁾	100	40	50
equity team	100 19	80 3	100 38	0 5	75 175	90 25
	17	5		5	17.0	20
	Union Investment	ValueInvest AM	Vontobel AM	Wells Fargo AM	William Blair	Zürcher Kantonalbank
	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17	30/06/17
	28,754 309,592	4,029 4,147	11,966 97,930	5,357.3 426,747.3	2,438.7 61,538.6	17,835 140,181
	3,716 278	1,646	4,047 5,493	642.9 392.5	265.4 184.7	15,613 12,513
	20		161	0	0	0
	3,418 7,497	1,646 16	6,312 9,243	250.4 4,938.5	80.7	3,100 2,041
	21,257	1,630	7,243	418.8		15,794
				0		10,987
				0		1.422
	28,754		11,966	0 5,357.3	2,438.7	1,067 4,359
	20,/34	1,646	11,700	5,357.3 0	2,438.7	4,359
	0.50	[4]	NA			0.5
	1.10 ⁽¹⁵⁾ ; 0.73 ⁽²⁾ 2.5-6.0%	0.77 NA	1.08 ⁽¹⁵⁾ NA		0.48	0.85 1.25%
	X	Х	Х	Х		X X
	Х		Х	Х	Х	λ
		Х	Х	Х		v
	X					X
	X X X		Х			Х
	X X		X	V		
	Х	X		X X	X	X X X
	X X X X X X	X	X X	X X X	Х	Х
	X X X X	X		Х	X	Х
	X X X X X X X X	X		Х	X	X X
	X X X X X X X X	X		Х	X	Х
	X X X X X X X X	X	X	X X		X X
pal equity portfolio	X X X X X X X X X	X	X [49]	X X	[50]	X X X
pal equity portfolio	X X X X X X X 40-60	40	۲ (۵۶) 50-70	X X	(50) 60-100	X X X 400
pal equity portfolio	X X X X X X X X 40-60 80		X (49) 50-70 65	X X	(50) 60-100 85	X X X
pal equity portfolio	X X X X X X X 40-60	40	۲ (۵۶) 50-70	X X	(50) 60-100	X X X 400
pal equity portfolio	X X X X X X X X X 40-60	40	X (49) 50-70 65 15 20	X X	(50) 60-100 85	X X X 400
pal equity portfolio	X X X X X X X X X 40-60 80 10 10 10	40 100 25	X (49) 50-70 65 15 20 \$100m [49]	X X	(50) 60-100 85 15 \$35m	X X X 400 100
	X X X X X X X X X 40-60 80 10 10	40 100	X (49) 50-70 65 15 20	X X	(50) 60-100 85 15	X X X 400 100