IPE Survey Small & Mid-Cap Equities

Company name	Aberdeen AM	Acadian AM (UK)	Amundi	Aristotle Capital Boston	Arrowstreet Capital	Ashmore Equities IM	AXA IM	Barings	BlackRock	BMO Global AM	BNP Paribas Inv. Partners	Boston Partners	Brandes IP	Brown Advisory	Candriam Inv. Group	Carillon Tower Advisers	Columbia Threadneedle Inv.
Amount invested in small & mid cap equity (€m)	7,773.6	8,732	1,987	1,388.4	1,788	1,249	4,159	2,067.9	620,274	4,704 (9)	3,779	25,684	2,804	3,284	4,647	10,026.3	43,131
As at	30/09/16	31/10/16	30/09/16	30/11/16	30/09/16	30/09/16	30/09/16	30/11/16	30/09/16	30/09/16	30/09/16	30/11/16	30/09/16	31/10/16	30/11/16	30/09/16	30/09/16
Total AUM worldwide (€m)	360,718.7	67,405	1,054,000	1,388.4	60,735	48,655	699,628	256,964	4,668,328	212,400	556,331	80,880	24,598	51,128	100,055	30,700 (13)	416,000
Market value up to which a stock is regarded as small cap (€bn)	<2.5		6	1.9				2	5	2	3		$2.5bn	1.9	1	3.3	
Market value up to which a stock is regarded as mid cap (€bn)	2.5-10		10	9.5				5	9	6	10		$7.5bn	9.6	10	23	10
Amount (€m) of small/mid cap equities invested:																	
For Europe-based institutional clients	4,271.5	128	762	196	894	290	692	13.9			1,428	2,196	0	388	3,670	289.5	1,512
Pension fund clients	769.9 (6)	123	73		387	108 (6)	671	13.8			398		0	0	293 (6)	92.4	906
Insurance company clients	812 (6)	0				NA					394		0	0	806 (6)	0	92
All other institutional clients	6,191.7 (6)	5		196	507	1,141 (6)	21	0.1			636		0	388	3,548 (6)	197.1	514
Through segregated account mandates	1,428.9	123 (2)	847		1,788	398	1,827	17	175,862	62 (10)	356		920	1,512	1,262	289.5 (2)	3,462
Through investment/mutual fund vehicles	6,433.7	5 (2)	1,140		0	851	2,332	2,050.9	444,412	2,097 (10)	3,423		1,884		3,385	0	39,669
Amount (€m) of small/mid cap equities managed:																	
Passively or on an indexed basis						NA							0		287		
On an enhanced indexed basis						NA							0				
Quant-type strategies		8,732			1,788	NA	1,478						0		529	197.1 (2)	
Actively with 2-5% outperformance	7,773.6		1,987	1,388.4		291	1,478	2,067.9		2,159	3,779		2,804	3,284	3,831	92.4 (2)	43,131
Actively with 5% plus outperformance						755							0			0	
Other						203											
Description of approach to managing small/mid cap equities:																	
Core	X			X	X		X		X		X			X		X	
Value		X	X			X	X		X				X	X		X	X
Growth			X					X	X	X	X			X		X	X
Enhanced indexing									X								
Quant		X			X		X		X							X	
Top down			X		X				X								
Bottom up	X	X	X	X	X	X	X	X	X	X	X		X	X	X	X	X
Thematic																	X
Concentrated/focused	X			X				X		X				X	X		
Sector									X								
Absolute return																	
Other			(3)	(5)													
Definition your flagship small/mid cap product	SC	SC	SC	MC	SC	SC	SMID	SMID		SC	SC			SC	SMID	SC	SMID
Amount (€m) of flagship small/mid cap portfolio invested in:																	
US		0		6.1	166	NA		11.7			557		59 (12)	1,744		1,215.2	
Europe		446	276	96.9	53	NA		1,924.3			3,222		106 (12)		463	0	
Japan		339			9	NA							41 (12)			0	
Emerging markets	1,084.7	0.8			29	281							45 (12)			0	
Frontier markets		0			0	NA							3 (11) (12)			0	
If managed on an active basis:																	
Targeted information ratio	NA	0.5	>0.4		0.67	NA	0.66	(8)			0.6		(8)		0.5	0.5	
Achieved information ratio	-0.18 (1)		0.50 (4)	0.43%	1.31	NA		0.43			1.28		1.14			0.9	
Acceptable tracking error	6-15%	4-6%	4-10%	3-5%	3-9%	5-8%		3-9%			4.5%		(8)		8%	5%	
No. of holdings in flagship small/mid cap equities portfolio	70	700	64	92	530	112	775	100			69		53	73	40-60	118	
Of total small cap equities holdings (€m)																	
Average market cap	1,687		3,400	1,969.7	2,604	1,900 (7)	2,972	1,278			3,713		1,375	2,988	446.98	2,602.2	
Median market cap	1,330		2,900	1,419.6	1,438	958 (7)	2,327	1,283			3,120		696	2,247	410.27	2,118.2	
Of total mid cap equities holdings (€m)																	
Average market cap	NA		5,900	3,384.4		NA		3,178			7,612		4,659		4,870.81	12,592.1	
Median market cap	NA		5,700	2,251.2		NA		2,933			5,703		2,759		4,695	10,797.4	
% of total small/mid cap portfolio made up of:																	
Top 10 positions	28.26		22.7	18.71	6.73	29.2	8.53	16			27		32.8	30.78	11.7	14.52	
Top 20 positions	47.95		41.7	35.37	12.14	48.2	15.19	30.6			50		50.4	51.77	19.4	26.51	
% of small/mid cap equities research done in-house	90	95	100	80	100	95	100	80		100	100		70	100	100	95	100
No. of investment professionals on small/mid cap equities team	102	85	6	7	36	12	55	12		41	10		47	28	9	21	24
No. of small/mid cap portfolio managers in team	102	29	5	2	36	3	11	3		17	7		7	3	2	8	15

Company name	Credit Suisse - Asset Management	Daiwa SB Inv.	Davy AM	Degroof Petercam AM	Deka Inv.	Delta Lloyd AM	Deustche AM (23)	Dimensional Fund Advisors	Fisher Inv.	Franklin Templeton Inv.	Generali Inv. Europe	Goldman Sachs Asset Mngt. Int.	Groupama AM	Henderson GI	Hermes IM	Invesco	Jacobs Levy EM
Amount invested in small & mid cap equity (€m)	52,530	9,917 (14)	44.67	3,860.84	1,013	1,500	5,744.82	156,463.83	7,291.6	24,453.21	3,596	28,864	2,406	9,457	2,254	35,963	1,338.04
As at	31/10/16	31/10/16	31/10/16	30/11/16	30/09/16	30/06/16	30/09/16	30/11/17	30/09/16	30/09/16	30/11/17	30/09/16	31/10/16	30/09/16	30/09/16	30/09/16	31/10/16
Total AUM worldwide (€m)	298,233	46,988	4,127	26,282.1	209,900	59,000	714,669	427,820.37	63,530.25	652,553.13	443,097	1,028,153	99,956	116,644	33,026	729,727	6,805.93
Market value up to which a stock is regarded as small cap (€bn)	5	(17)	5	1	2.9	2	3.5	2.35	5	<2	1	(27)	1	<2	2		3.2
Market value up to which a stock is regarded as mid cap (€bn)	20	(18)	15	4	6.9	10	5	5.15	20	2-10	5	(27)	10	>2-<5	10		10.96
Amount (€m) of small/mid cap equities invested:																	
For Europe-based institutional clients	47,084	0	0	3,667.8		1,500	1,312	NA	251.68	163.8	3,056	419	1,962	805	1,913	227	0
Pension fund clients	NA	0	0	21.77			739.6	NA	173.82	99.55	119		804	700	1,687	186	0
Insurance company clients	NA	0	0	247.34			375.65	NA	0	34.98	2,358		255	0	0	0	0
All other institutional clients	NA	0	0	3,591.5			197.02	NA	77.86	29.27	579		902	105	226	41	0
Through segregated account mandates	4,087	693		0	323	0	2,112.89	22,042.65	6,945.42	4,689.57	3,303	9,206	1,067	5,271	1,713	7,104	1,309.01
Through investment/mutual fund vehicles	48,443	0	44.67	3,860.84	690	1,500	3,631.93	134,421.18	346.18	19,519.71 (26)	293	19,658	1,339	4,186	541	28,859	29.03
Amount (€m) of small/mid cap equities managed:																	
Passively or on an indexed basis	50,506	0		0	0				0		0			0		8,550	0
On an enhanced indexed basis		0		0	0				0		0			0		0	0
Quant-type strategies		0		0	0				0		0	4,389		0		395	1,338.04
Actively with 2-5% outperformance	999	209	44.67	3,860.84	1,013			156,463.83	0		0	24,475		8,894	2,254	27,018	1,338.04
Actively with 5% plus outperformance	115	58		0	0				0		3,596		2,406	563		0	0
Other	910	426 (19)							7,291.6 (24)	24,453.21							
Description of approach to managing small/mid cap equities:																	
Core	X	X		X				X	X	X		X		X	X	X	X
Value		X				X		X	X	X	X	X		X		X	X
Growth		X	X		X		X	X			X	X	X	X		X	X
Enhanced indexing	X																
Quant												X				X	X
Top down																	
Bottom up	X	X	X	X	X	X	X			X	X	X	X	X	X	X	X
Thematic																	
Concentrated/focused				X		X	X										
Sector											X						
Absolute return		X												X			
Other							(21)		(25)								
Definition your flagship small/mid cap product	SMID	SC	SMID	SC	MC	SMID	SMID	SC	SMID	SMID	MC		SMID	SC	SMID	SC	SC
Amount (€m) of flagship small/mid cap portfolio invested in:																	
US		0	14.49	0	0			20,764.61	1,018.27	0				0	954	377	212.19
Europe	410	0	12.04	142.2	1,013	685	2,414.18		0	0	410		1,138	1,444		418	0
Japan		426	2.01	0	0				0	0				0		149	0
Emerging markets		0	1.6	0	0				0	983.26				0		258	0
Frontier markets		0		0	0				0	62.77				0		3	0
If managed on an active basis:																	
Targeted information ratio	0.50	(8)	NA	0.5			>0.5	NA	1.00	(8)	2		>1		>0.5		
Achieved information ratio	0.91	(8)	0.5 (20)	-0.175 (4)			0.96 (20)	NA	0.47	0.91	1.56		1.15	0.21 (4)	0.71	-0.49	
Acceptable tracking error	3.5-4.5%	(8)	5-10%	8%	15%		4-6%	NA	4-8%	NA	5%		NA	<10%	6%	4.23%	
No. of holdings in flagship small/mid cap equities portfolio	77	153	51	51	277	32	40-50	1,958	76	92	69		51	73	57	364	250+
Of total small cap equities holdings (€m)																	
Average market cap	460 (14); 1,173 (15)	686	2,930	549.75			1,963 (22)	556.06	1,806.74	749	390		556	2,163	1,362	NA	1,451.06
Median market cap	460 (14); 754 (15)	564	3,100	522.73			2,100 (22)	320.14	1,556.42	576	330		570	2,027	1,459	NA	482.39
Of total mid cap equities holdings (€m)																	
Average market cap	2,450 (14); 6,205 (15)	4,174	9,250	2,314			4,307 (22)	3,520.61	7,685.27	3,337	2,830		4,301		4,402	NA	4,240.07
Median market cap	2,170 (14); 5,348 (15)	3,518	8,940	2,076.73			4,115 (22)	3,399.6	6,638.7	2,759	2,730		4,003		4,009	NA	3,169.78
% of total small/mid cap portfolio made up of:																	
Top 10 positions	25 (14); 1.5 (15)	27.02	24.4	34.38	25	47	28.1 (22)	2.97	23.54	31.23	18		44	22.2	24.1	NA	10
Top 20 positions	40 (14); 2.7 (15)	44.81	45.3	59.64	37	84	48.5 (22)	5.48	41.95	47.23	29		58	38.6	44.5	NA	19
% of small/mid cap equities research done in-house	50 (14); 100 (15)	100	75	85	100	80	100	90	85	90	100	100	100	80	100	100	100
No. of investment professionals on small/mid cap equities team	30	4	4	11	7	10	26	128	65	151	21	86	2	31	9	64	29
No. of small/mid cap portfolio managers in team	19	4	2	2	7	10	7	37	4	73	7	86	2	18	6	25	2

Key:

NA= Not available
SC= Small-cap
MC= Mid-cap
SMID= Small and Mid cap

Footnotes:

(1) 3-year
(2) Relates to Europe-based institutional clients
(3) No style constraint
(4) 5-year
(5) Fundamental
(6) Relates to total small and mid cap assets
(7) Not split for small and mid cap portions of flagship portfolio
(8) No target
(9) Does not include small and mid cap stocks held across all of the firm's portfolios. Figure includes AUM of funds run by the Small Cap team and others that are run with a dedicated small or mid cap strategy
(10) This and subsequent data relates to BMO Global Asset Management EMEA only. BMO Global Asset Management EMEA manages €2,159m in dedicated small and mid cap strategies
(11) Plus other exposure (Canada and Pacific ex-Japan) of €26m
(12) Excludes cash
(13) Total assets include Carillon Tower Advisers' affiliates Eagle Asset Management, Eagle Boston Investment Management, ClariVest Asset Management, and Cougar Global Investments
(14) Active
(15) Passive
(16) €693m in specific mandates
(17) Stocks ranked 501 and below on the Tokyo Stock Exchange (TSE) First Section, all stocks in TSE 2nd Section and other small markets
(18) Stocks ranked 101-500 on the TSE First Section
(19) Absolute return basis
(20) 1-year
(21) Quality/GARP
(22) As at 31/10/16
(23) All AUM data includes the assets of the asset management division globally only
(24) Actively with 2-6% outperformance
(25) Combined top down and bottom up approach
(26) Plus €243.93m for all other institutional clients, including wrap fee assets
(27) Varies by product
(28) Actively, with no specific outperformance target
(29) Includes insurance company clients
(30) As at 30/06/16
(31) Relates to the M&G Smaller Companies Fund, M&G European Smaller Companies Fund and M&G Japan Smaller Companies Fund
(32) GARP
(33) Quality
(34) As at 30/11/16
(35) Multi-factor investing
(36) Passive management approach
(37) Plus others, €70m
(38) Majority
(39) As at 30/09/16

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