



10 June 2025

PRESS RELEASE

## Generali Investments appoints Matthias Paetzel as new Head of Sales for Germany and Austria

Generali Investments announces the appointment of Matthias Paetzel as Head of Sales for Germany and Austria, effective July 1st, 2025. In this role, Paetzel will be responsible for the German and Austrian markets, with a strong focus on strengthening relationships with institutional and wholesale clients. His mandate includes expanding access to the firm's full range of capabilities, with particular emphasis on alternative asset classes and solutions but also traditional asset classes. Paetzel will report directly to Marco Zanuso, Chief Sales & Marketing Officer at Generali Investments. With €645.2 billion in assets under management (as of December 31, 2024), Generali Investments is the holding company that brings together several asset management companies, offering a portfolio of specialized expertise across various countries.

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Matthias Paetzel joins from Willis Towers Watson Investments GmbH, where he served as Director and board member, leading client relationship management and business development across Continental Europe (excluding the UK). With nearly two decades of experience in asset management, portfolio construction, and client advisory, Paetzel brings a deep understanding of the evolving needs of institutional investors. Earlier in his career, he held various portfolio management roles at Deutsche Asset Management (now DWS), covering a broad spectrum of asset classes, including CLOs and LDI strategies. Paetzel holds a Master's degree in Finance from Frankfurt School of Finance & Management.

This appointment supports Generali Investments' strategic ambition to deepen its presence in key European regions and further advance its client-centric, solutions-based approach, especially in areas where demand for alternatives continues to rise.

**Marco Zanuso, Chief Sales & Marketing Officer at Generali Investments, commented:** "Matthias brings an exceptional combination of client focus, market expertise, and strategic insight. His appointment as new Head of Sales for Germany and Austria marks a key step in our continued effort to strengthen our commercial proposition and deepen our footprint in the German-speaking markets. I look forward to working together with him and the entire team in Germany and Austria."

**Matthias Paetzel, designated Head of Sales for Germany and Austria, added:** "The combination of a broad and competitive range of sophisticated investment strategies, highly motivated colleagues, dedicated resources and strong solutions expertise, backed by a leading international insurance group are absolutely intriguing. It is an honor to represent Generali Investments in Germany and Austria and give clients access to the firm's capabilities."

### GENERALI INVESTMENTS

With €645.2 billion in assets under management (as of December 31, 2024), Generali Investments is the holding company that brings together several asset management companies, offering a portfolio of specialized expertise across various countries. Generali Investments is part of the Generali Group, founded in 1831 in Trieste, Italy.

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