

# Parametric Insurance from an Investor's Point of View

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## EXECUTIVE SUMMARY

Parametric insurance is emerging as a transformative risk transfer solution, addressing coverage gaps and inefficiencies inherent in traditional indemnity-based insurance.

For investors, this niche within the insurance-linked securities (ILS) market offers an attractive opportunity to diversify portfolios, access attractive uncorrelated returns, and align with the growing focus on climate resilience and technological innovation.

This resource, developed by Twelve Capital, a leading investment manager specialising in insurance-linked securities, delves into the mechanisms, applications and benefits of parametric insurance from an investor's perspective.

This paper demonstrates how parametric insurance can enhance resilience and unlock unique investment opportunities through structured, data-driven instruments.

“*Parametric insurance offers an attractive opportunity to diversify portfolios, access attractive uncorrelated returns, and align with the growing focus on climate resilience and technological innovation*”

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## INTRODUCTION

The global insurance market presents significant opportunities for growth and innovation, driven by the increasing focus on addressing climate-related events and enhancing efficiencies in claims management.

Parametric insurance, which triggers payouts based on predefined parameters (e.g., weather thresholds, earthquake magnitudes), offers a streamlined and transparent alternative to indemnity-based insurance.

From an investor's perspective, parametric structures offer a compelling combination of objective, data-driven risk assessment, technological scalability, minimised uncertainty in claims management and losses, reduced trapped capital risks, attractive return potential, diversification benefits, and opportunities for social impact.

These attributes position parametric solutions as a valuable and innovative addition to modern investment strategies.

## THE EVOLVING INSURANCE MARKET

Over the past 25 years, the ILS market has largely been dominated by indemnity-based transactions. The dominance of the indemnity business can be traced back to the original purpose of the ILS market: to replace scarce risk capacity and provide much-needed protection to hedgers, primarily insurers, seeking capital. Indemnity transactions, while essential, require expertise to assess the impact of hazards on insured assets, creating information asymmetries between the insurer and the insured.

In contrast, parametric insurance provides a level playing field with symmetric information between the risk-bearer and the protection buyer, making it easier to understand and manage. Despite these advantages, parametric insurance has remained a niche within the ILS segment, with much of its activity limited to catastrophe bonds led by development banks or small private transactions. However, shifting market dynamics, technological advancements, and a growing recognition of its benefits are transforming this landscape. With increased scalability and more ILS-compatible structures, parametric insurance is now positioned to offer accessible and attractive investment opportunities for capital providers.

## HOW PARAMETRIC INSURANCE WORKS

Parametric insurance is a data-driven and efficient form of risk transfer that streamlines the claims process by providing rapid payouts based on predefined, objective, and verifiable triggers. Unlike traditional indemnity-based insurance, which reimburses actual losses, parametric insurance pays a fixed amount when specific conditions are met, such as the occurrence of a natural catastrophe. For instance, a parametric hurricane policy might trigger a payout if wind speeds at a specified location exceed a predetermined threshold.

Key components of a parametric insurance structure include:

- **Covered Area:** A clearly defined geographic scope, often represented by a set of specific polygons or circles.
- **Covered Event:** A specified natural hazard, such as a hurricane or earthquake, that triggers the policy.
- **Payout Structure:** A prearranged mechanism detailing the level of loss to investors, often tiered based on the severity of the event (e.g., 50% payout for a Category 3 hurricane, 75% for Category 4, and 100% for Category 5).
- **Transaction Tenor:** The duration of the risk period covered by the transaction.
- **Covered Amount:** The total size of the transaction, defining the potential exposure.

## HURRICANE ANDREW 1992



Hurricane strength ■ Category 4 (130-156mph, 209-251 km/h) ■ Category 5

Category	0	1	2	3	4	5
Payout Factor	0%	0%	0%	30%	80%	100%

Source: Twelve Capital

As an investment, parametric insurance offers a simpler and more transparent structure compared to traditional indemnity insurance. Claims depend solely on external, objective triggers rather than complex assessment processes, making it an attractive option for investors seeking clarity and efficiency in risk transfer.

The differences in the fundamental structure of parametric insurance and indemnity insurance lead to significant distinctions in two critical areas: claim management and speed of claim payment.

**Claim Management and Loss Adjustments:** Parametric insurance simplifies claim management by removing the need for loss adjustments, as payouts are based solely on predefined, objective triggers such as weather data or seismic activity. This eliminates on-site inspections and damage assessments. In contrast, indemnity insurance involves a detailed and often complex process, requiring documentation, loss adjustments, and negotiations to verify actual damages, which can lead to potential delays and disputes.

**Speed of Payments:** Parametric insurance offers rapid payouts, typically within days or even hours after the triggering event, as it bypasses the need for loss verification. This provides immediate liquidity for policyholders to address recovery needs. Indemnity insurance, however, is much slower, with payments often taking weeks, months, or even years due to the extensive claims process, which includes assessments, documentation reviews, and possible disputes before finalising the payout.

Parametric insurance is addressing a critical need for hedgers by providing fast, transparent, and reliable coverage, complementing traditional indemnity insurance as an additional tool in risk management.

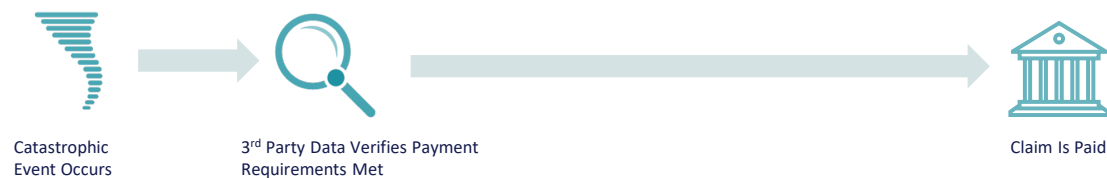
It ensures certainty in situations where timely payouts are essential, such as natural disasters or adverse weather events in industries like agriculture, hospitality, real estate, and government sectors.

With predetermined payout triggers based on measurable parameters—such as wind speed or rainfall levels—parametric solutions eliminate the lengthy claims process, providing swift financial relief when it's most needed.

While basis risk—where the trigger might not accurately align with actual losses—remains a factor, advances in data collection and risk modelling have significantly mitigated this concern, making parametric insurance an increasingly attractive and effective solution for risk management.

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PARAMETRIC INSURANCE



TRADITIONAL INDEMNITY BASED INSURANCE



Source: Twelve Capital

## WHAT INDUSTRIES USE PARAMETRIC INSURANCE?

Parametric insurance is utilised across a variety of industries due to its ability to provide quick payouts based on predefined events.

**Agriculture:** Agricultural businesses face significant risks from adverse weather conditions, which can lead to crop losses and financial instability. Parametric insurance provides financial protection against these risks, enabling farmers and agribusinesses to continue operations despite adverse conditions.

**Renewable Energy:** The energy sector is highly susceptible to weather-related risks, such as wind speed variations affecting wind farms. Parametric insurance helps energy companies manage the financial impact of fluctuating energy production, providing stability and predictability.

**Construction:** Construction companies use parametric insurance to mitigate risks from natural disasters like hurricanes and earthquakes, which can delay projects and increase costs. Parametric insurance offers rapid payouts based on the occurrence of these events, helping construction companies manage financial risks and keep projects on track.

**Tourism and Hospitality:** The tourism industry is vulnerable to adverse weather conditions, which can disrupt operations and reduce revenue. Parametric insurance mitigates the impact of adverse weather on tourist activities, providing financial protection and ensuring business continuity.

**Manufacturing:** Manufacturers use parametric insurance to protect against supply chain disruptions caused by natural disasters. Parametric insurance offers immediate payouts based on specific triggers, helping manufacturers manage these risks and maintain continuity.

## PARAMETRIC INSURANCE: KEY ADVANTAGES TO INVESTORS

Parametric insurance offers several distinct advantages over traditional indemnity insurance, particularly from an investor's perspective. By relying on measurable external triggers for payouts, parametric insurance eliminates many of the complexities found in indemnity models, such as lengthy claims processes and capital being unnecessarily reserved for potential claims. This more straightforward structure enhances predictability, reduces uncertainty, and can lead to higher potential returns. The following highlights some prominent advantages to investors when investing in parametric insurance transactions.

**Diversification and Uncorrelated Returns:** Parametric insurance-linked investments are generally uncorrelated with broader financial markets and can be structured globally, with each contract typically covering a specific, limited geographical area. As a result, a portfolio of parametric insurance contracts can encompass a diverse set of uncorrelated transactions, significantly enhancing the portfolio's diversification profile.

**Reduced Costs of Claim Management:** Losses are determined based on predefined external parameters (e.g., wind speed, rainfall), which eliminates the need for complex and time-consuming claims processes. This reduces costs and uncertainties in loss adjustment.

**Reduced Trapped Capital Risk:** Since losses are determined by parameters at maturity (e.g., weather data), capital is not typically trapped and can be re-invested, minimising opportunity costs.

**Potentially Higher IRR:** With reduced risk of capital to be trapped unnecessarily, parametric insurance offers the potential for higher IRR, as returns are typically not diluted. This efficiency can lead to better capital utilisation.

**Symmetry of Information:** Risk assessment is largely based on external factors (e.g., natural catastrophe hazards) that are symmetric between the risk bearer and the insured, reducing concerns about asymmetric information.

**Model Reliability and Precision:** Parametric insurance focuses on external hazard data without modelling the specific impact of the hazard on the insured property. This reduces model complexity and uncertainty, potentially providing more reliable outcomes.

**ESG:** Investing in parametric insurance transactions aligns with ESG principles by promoting disaster resilience and climate adaptation. These solutions provide rapid financial relief to communities and businesses impacted by natural catastrophes, fostering economic recovery and reducing vulnerabilities. This makes parametric insurance an attractive option for investors seeking both financial returns and measurable social impact.

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WHY NOW?

Over the past decade, substantial efforts have been made to educate the market on these innovative solutions. Corporations across various sectors have increasingly recognised the value of parametric insurance in protecting their assets. Additionally, governments in disaster-prone regions have begun exploring parametric coverage as a viable complement to traditional insurance, particularly for large-scale natural catastrophes or in industries like agriculture. This educational push has been crucial to fostering more widespread adoption, but it has required years of concerted effort from insurers, brokers, and technology providers.

The growth of the parametric insurance space over the last five years has been driven by four key factors:

**Venture Capital:** Venture investors have flocked to the sector, viewing parametric insurance as a disruptive and innovative opportunity. Significant funding has been channelled into InsurTech companies, which have in turn focused heavily on business development.

**Risk Capital:** Traditional (re)insurers and MGAs have played a crucial role, recognising that parametric insurance aligns with their goals of diversifying risk portfolios and tapping into new market segments.

**Technology:** Advances in data collection, processing, modelling, and automation have been instrumental in developing new parametric products. These innovations leverage satellite imagery, sensors, weather stations, and other tools to enhance the accuracy and efficiency of parametric insurance solutions.

**Human Capital:** Brokers and traditional (re)insurers have significantly expanded their teams to focus on parametric insurance—a marked shift from a decade ago when such products were niche offerings. Today, brokers actively promote these solutions to corporate clients, governments, and other entities seeking flexible risk management tools.

In addition to the above, the broader property catastrophe insurance market has experienced a significant increase in premium rates over the past five years, driven by a recalibration of risk and enhanced underwriting discipline. For instance, premium rates for U.S. property catastrophe business have risen by approximately 60% from 2020 to 2023 (see exhibit below), with similar trends observed in the Cat Bond market.

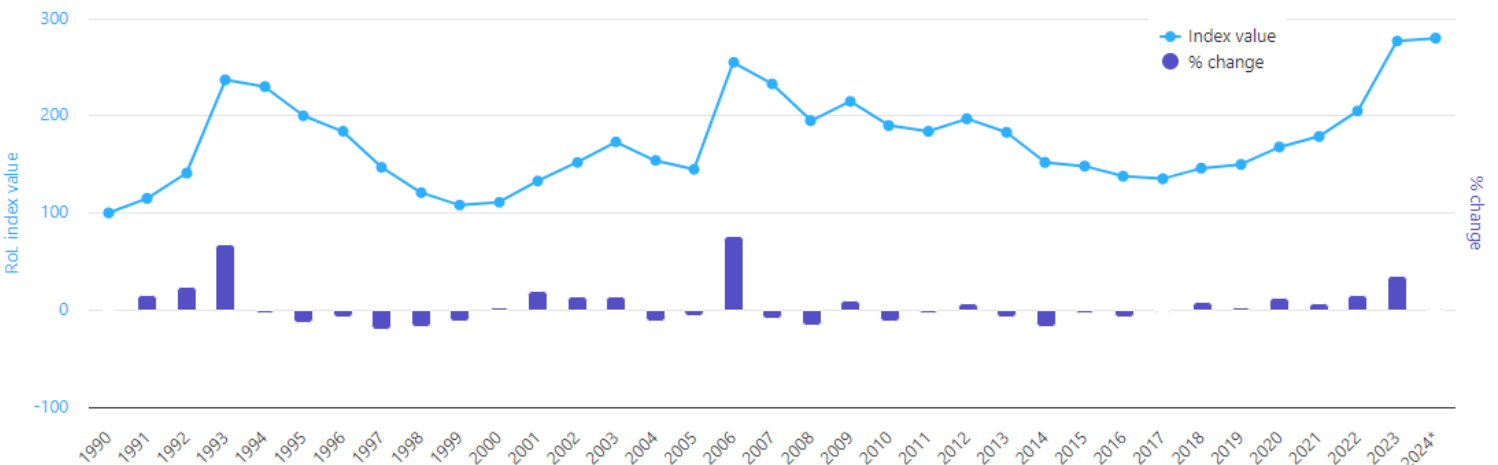
RISK CONSIDERATIONS

The fund is subject to the following risks:

- Exposure to Non-Parametric Insurance Risk
- Counterparty Risk
- Event Risk
- Valuation Risk
- Model Risk
- Liquidity Risk

The use of financial derivative instruments and borrowings will result in the creation of leverage, calculated as follows: Gross method: maximum 210% of Net Asset Value of fund - Commitment method: maximum 110% of Net Asset Value of fund. This is not an exhaustive list of the risks. Other risks apply, differ by share class and are subject to change. For more information on the risks please read the prospectus of the Fund and KID where applicable, in particular the risks section.

U.S. PROPERTY CATASTROPHE RATE-ON-LINE INDEX<sup>1</sup>



Source: Data from Guy Carpenter as at July 2024. <sup>1</sup>Guy Carpenter U.S. Property Rate on Line Index is the proprietary index of US property catastrophe reinsurance Rate-on-Line movements, on brokered excess of loss placements, that has been maintained by Guy Carpenter since 1990. The index covers US property catastrophe renewals. It is updated following January 1st renewals and July 1 renewals reflecting the full year, by calculating the change in ROL year on year across the same renewal base.

While parametric insurance is still in its pre-commoditisation phase, the market is maturing. The current peak in premium rates (or equivalently, return potential) for natural hazard insurance, coupled with the establishment of foundational infrastructure for parametric insurance, presents a unique opportunity for asset managers and investors. This convergence enables the development of scalable investment vehicles to capitalise on this growing sector effectively.

CASE STUDY: JAMAICA PARAMETRIC CATASTROPHE BOND

Jamaica, highly vulnerable to hurricanes, partnered with the World Bank to issue a parametric catastrophe bond aimed at securing rapid financial relief for disaster recovery. This approach helps reduce the economic strain on the government following severe hurricanes affecting the island. Parametric bonds are particularly appealing to governments because they rely on predefined triggers, enabling faster payouts without the delays of traditional claims processes.

In this transaction, payouts are contingent on the central pressure of a hurricane occurring within specific predefined polygons. The bond's expected loss—a metric representing the annualised probability of loss based on long-term modelling by an independent vendor—is 1.50%. The insurance spread is set at 7.00%, offering an attractive modelled expected return for investors of 5.50% plus the risk-free rate. Additionally, Jamaica, as a geographically ring-fenced region, provides significant diversification benefits, as its hurricane risk is largely uncorrelated with most other ILS transactions, enhancing its appeal to investors.

Cedant/ Sponsor	Government of Jamaica
Cover	USD 150m
Year	2024
Region	Jamaica
Perils	Tropical Cyclones (2024-2027)
Trigger Type	Parametric, per occurrence
Trigger Mechanism	Based on central pressure
Expected Loss	1.50%
No Loss Annual Return	7.00% + Risk Free Rate

In May 2024, when Hurricane Beryl struck Jamaica, the bond did not incur a loss due to its specific trigger parameters. The storm's track and intensity did not meet the predetermined conditions for the bond to activate. This underscores the efficiency of parametric insurance structures, benefiting both the sponsor and investors. For investors, no capital was trapped, and no mark-to-market impairment occurred, as it was immediately clear post-event that the bond would not face losses. This level of transparency and certainty is a distinct advantage over traditional indemnity-based insurance, where claims adjustments can introduce delays and uncertainty.

WORLD BANK / IBRD BOND



Source: Twelve Capital. As at 30 June 2024. <https://www.mof.gov.jm/world-bank-settles-catastrophe-bond-issued-on-behalf-of-the-government-of-jamaica/>



## CONCLUSION

The parametric insurance segment is evolving, presenting investors with a growing range of attractive and mature investment opportunities. Unlike in the past, when growth was driven by bespoke demand or market cycles, the space is now poised for continued expansion. This shift is largely due to increased awareness among hedgers and key decision makers, who now recognise the specific benefits of parametric insurance and its complementary role alongside traditional indemnity products.

For investors, parametric insurance presents a unique opportunity to enhance portfolio diversification and improve risk-adjusted returns. With predefined triggers and faster payouts, it reduces uncertainty and provides a valuable complement to traditional ILS strategies. By leveraging sourcing and underwriting partnerships, fronting facilities, advanced technology, and robust risk models, parametric solutions are becoming more scalable and accessible.

This evolution signals a transformative moment in the ILS market — one where parametric insurance is poised to play a significant role in shaping the future of risk and investment strategies.

“*With predefined triggers and faster payouts, parametric insurance reduces uncertainty and provides a valuable complement to traditional ILS strategies*”

## ABOUT THE AUTHOR



Dr. Rom Aviv, PhD  
ILS Senior Adviser

Rom rejoined Twelve Capital as a Senior Advisor for the ILS business in January 2024. Before this, he established RHA Advisory, focusing on transaction structuring, M&A, and advisory within the (re)insurance and ILS sectors from 2022 to 2023. Between 2020 and 2021, Rom was Managing Director and Head of Insurance at Agritask, an agricultural technology SaaS company supported by leading Impact Investors, where his team advanced the use of satellite imagery technology in agricultural insurance for emerging markets. From 2017 to 2019, he co-founded, in partnership with IBI Investment House (a USD 12 billion AUM asset manager), the first MENA-region ILS business, investing in a variety of instruments such as sidecars, ILWs, parametric insurance, and cat bonds.

Prior to that, Rom was the Executive Director and Head of Catastrophe Bonds at Twelve Capital for approximately five years (2012-2016), managing around USD 1 billion in ILS portfolios, developing the private Cat Bond Platform, and advancing ILS Analytics. He began his career in academia, conducting research in stochastic analysis and financial economics at RiskLab Switzerland and the University of Cambridge, between 2008-2011. Rom holds a Ph.D. in Financial Mathematics from ETH Zurich and graduated Cum Laude with both an MSc and a BSc in Mathematics from Tel Aviv University.

## FUND OBJECTIVES AND RISK CONSIDERATIONS

The objective of the Fund is to achieve long-term risk-adjusted returns for Investors by creating a diversified portfolio of investments with a focus on insurance risks including natural catastrophe and weather-related risks. The fund is subject to the following risks: exposure to non-parametric insurance risk, event risk, model risk, counterparty risk, valuation risk and liquidity risk.

The use of financial derivative instruments and borrowings will result in the creation of leverage, calculated as follows: Gross method: maximum 210% of Net Asset Value of fund - Commitment method: maximum 110% of Net Asset Value of fund.

This is not an exhaustive list of the risks. Other risks apply, differ by share class and are subject to change. For more information on the risks please read the prospectus of the Fund and KID where applicable, in particular the risks section.

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This document has not been registered by the Registrar of Companies in Hong Kong. The Fund is a collective investment scheme as defined in the Securities and Futures Ordinance of Hong Kong (the "Ordinance") but has not been authorised by the Securities and Futures Commission pursuant to the Ordinance. Accordingly, the Units/Shares may only be offered or sold in Hong Kong to persons who are "professional investors" as defined in the Ordinance and any rules made under the Ordinance or in circumstances which are permitted under the Companies (Winding Up and Miscellaneous Provisions) Ordinance of Hong Kong and the Ordinance. In addition, this communication may not be issued or possessed for the purposes of issue, whether in Hong Kong or elsewhere, and the Units/Shares may not be disposed of to any person unless such person is outside Hong Kong, such person is a "professional investor" as defined in the Ordinance and any rules made under the Ordinance or as otherwise may be permitted by the Ordinance.

Singapore:

This material is intended only for institutional investors as defined in the Securities and Futures Act ("SFA"). The Fund is not allowed to be offered to accredited investors or relevant persons as defined in Section 305 of the SFA. This material is part of the Information Memorandum, it is not advertising and has not been reviewed by the Monetary Authority of Singapore ("MAS").

Jersey:

Consent under the Control of Borrowing (Jersey) Order 1958 (the "COBO Order") has not been obtained for the circulation of this document. Accordingly, the offer that is the subject of this document may only be made in Jersey where the offer is valid in the United Kingdom or Guernsey and is circulated in Jersey only to persons similar to those to whom, and in a manner similar to that in which, it is for the time being circulated in the United Kingdom or Guernsey as the case may be. The Directors may, but are not obliged to, apply for such consent in the future.

Guernsey:

This communication is only being, and may only be, made available in or from within the Bailiwick of Guernsey and the provision of this communication is only being, and may only be, made in or from within the Bailiwick of Guernsey:

- (i) by persons licensed to do so under the Protection of Investors (Bailiwick of Guernsey) Law, 2020 (as amended) (the POI Law); or
- (ii) to persons licensed under the POI Law, the Banking Supervision (Bailiwick of Guernsey) Law, 2020 (as amended), the Regulation of Fiduciaries, Administration Businesses and Company Directors, etc. (Bailiwick of Guernsey) Law, 2020 (as amended), the Insurance Managers and Insurance Intermediaries (Bailiwick of Guernsey) Law, 2002 (as amended) or the Insurance Business (Bailiwick of Guernsey) Law, 2002, as amended.

The Fund referred to in this communication is not available in or from within the Bailiwick of Guernsey other than in accordance with the above paragraphs (i) and (ii) and must not be relied upon by any person unless made or received in accordance with such paragraphs.

Neither this material nor any units/shares offered pursuant to this document have been reviewed or approved by the Guernsey Financial Services Commission or the States of Guernsey Policy Council nor has it been delivered to the Guernsey Financial Services Commission pursuant to the Prospectus Rules and Guidance, 2021 issued under the Protection of Investors (Bailiwick of Guernsey) Law, 2020 (as amended) (the POI Law) and therefore this material may not be circulated by way of offer to more than 50 members of the public in the Bailiwick of Guernsey for the purposes of the Prospectus Rules 2021.

Japan:

The units/shares have not been and will not be registered pursuant to Article 4, Paragraph 1 of the Financial Instruments and Exchange Law of Japan (Law no. 25 of 1948, as amended) and, accordingly, none of the units/shares nor any interest therein may be offered or sold, directly or indirectly, in Japan or to, or for the benefit, of any Japanese person or to others for re-offering or resale, directly or indirectly, in Japan or to any Japanese person except under circumstances which will result in compliance with all applicable laws, regulations and guidelines promulgated by the relevant Japanese governmental and regulatory authorities and in effect at the relevant time. For this purpose, a "Japanese person" means any person resident in Japan, including any corporation or other entity organised under the laws of Japan.

When the Funds have been registered under Private Placement, this material is only intended to Qualified Institutional Investors, who are persons having expert knowledge of and experience with investment in Securities, as per Article 2(3)(i) of the Foreign Instrument and Exchange Act (FIEA) and Article 10(1) of the Definition of Cabinet Office Ordinance on Definitions under Article 2 of the FIEL (Ordinance).

To find out whether the Fund is under private placement in Japan, please refer to the list of countries in the material or investors should contact [info@lumyna.com](mailto:info@lumyna.com).

Andorra:

The Fund has not been authorised by or registered with the Andorran regulator (AFA) as a foreign collective investment scheme in accordance with section 41 of Law 10/2008 of 12 June on Undertakings for Collective Investment, as amended. Accordingly, the Units/Shares of the Fund may not be offered or sold in Andorra by means of any marketing activities as defined in the Preliminary Title section 15 of Law 10/2008, as amended.

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Monaco:

The Fund may not be offered or sold, directly or indirectly, to investors in Monaco other than by a duly authorised intermediary. Such intermediaries are banks and financial activities companies duly licensed by the "Commission de Contrôle des Activités Financières" (CCAF) by virtue of Law n°1.338 of September 7th, 2007 and authorised under Law n° 1.144 of July 26th, 1991.

Otherwise, the Fund may only be offered or sold to: i) institutional investors (pension funds, the government, the sovereign fund, the Prince's Foundation, banks and insurance companies); ii) companies licensed by the CCAF; iii) investors who have raised enquiries at their own initiative (on cross border and reverse solicitation basis); and iv) existing clients of relevant entities (on a cross border basis). The distribution of this document is restricted accordingly.

By accepting this document, recipients warrant that they are fluent in English and expressly waive the possibility of a French translation of this document. Les destinataires du présent document reconnaissent être à même d'en prendre connaissance en langue anglaise et renoncent expressément à une traduction française

Brazil:

The shares/units in the Fund may not be offered or sold to the public in Brazil. Accordingly, the shares/units in the Fund have not been nor will be registered with the Brazilian Securities Commission - CVM nor have they been submitted to the foregoing agency for approval. Documents relating to the shares/units in the Fund, as well as the information contained therein, may not be supplied to the public in Brazil, as the offering of shares/units in the Fund is not a public offering of securities in Brazil, nor used in connection with any offer for subscription or sale of securities to the public in Brazil.

Israel:

This document has not been approved by the Israel Securities Authority and will only be distributed to Israeli residents in a manner that will not constitute "an offer to the public" under sections 15 and 15A of the Israel Securities Law, 5728-1968 ("the Securities Law") or section 25 of the Joint Investment Trusts Law, 5754-1994 ("the Joint Investment Trusts Law"), as applicable. The Fund is being offered to a limited number of investors (35 investors or fewer during any given 12 month period) and/or those categories of investors listed in section 15A(b) of and/or the First Addendum ("the Addendum") to the Securities Law, ("Sophisticated Investors") namely joint investment funds or mutual trust funds, provident funds, insurance companies, banking corporations (purchasing Funds for themselves or for clients who are Sophisticated Investors), portfolio managers (purchasing Funds for themselves or for clients who are Sophisticated Investors), investment advisors or investment marketers (purchasing Funds for themselves), members of the Tel-Aviv Stock Exchange (purchasing Funds for themselves or for clients who are Sophisticated Investors), underwriters (purchasing Funds for themselves), venture capital funds engaging mainly in the capital market, an entity which is wholly-owned by Sophisticated Investors, corporations, (other than formed for the specific purpose of an acquisition pursuant to an offer), with a shareholders equity in excess of NIS 50 million, and individuals

investing for their own account, in respect of which at least one of the following applies: the total value of their cash, deposits, financial assets (as defined in the Investment Advice Law) and securities traded on a stock exchange licensed under the Securities Law (together, "Liquid Assets") exceeds NIS 8,364,177; their level of income over each of the preceding two years exceeds NIS 1,254,627, or the level of income of their "family unit" exceeds NIS 1,881,940; or the aggregate value of all their Liquid Assets exceeds NIS 5,227,610 and their level of income over each of the preceding two years exceeds NIS 627,313, or the level of income of their "family unit" exceeds NIS 940,969; each as defined in the said Addendum, as amended from time to time, and who in each case have provided written confirmation that they qualify as Sophisticated Investors, and that they are aware of the consequences of such designation and agree thereto; in all cases under circumstances that will fall within the private placement or other exemptions of the Joint Investment Trusts Law, the Securities Law and any applicable guidelines, pronouncements or rulings issued from time to time by the Israel Securities Authority. This document may not be reproduced or used for any other purpose, nor be furnished to any other person other than those to whom copies have been sent. Any offeree who purchases a Fund is purchasing such Fund for its own benefit and account and not with the aim or intention of distributing or offering such Fund to other parties (other than, in the case of an offeree which is a Sophisticated Investor by virtue of it being a banking corporation, portfolio manager or member of the Tel-Aviv Stock Exchange, as defined in the Addendum, where such offeree is purchasing Fund for another party which is a Sophisticated Investor). Nothing in this document should be considered investment advice or investment marketing as defined in the Regulation of Investment Counselling, Investment Marketing and Portfolio Management Law, 5755-1995 ("the Investment Advice Law"). Investors are encouraged to seek competent investment counselling from a locally licensed investment counsel prior to making the investment. Lumyna does not hold a licence under the Investment Advice Law, nor does it carry the insurance as required of a licensee thereunder. As a prerequisite to the receipt of a copy of this document a recipient shall be required by the Fund to provide confirmation that it is a Sophisticated Investor purchasing Funds for its own account or, where applicable, for other Sophisticated Investors. This document does not constitute an offer to sell or solicitation of an offer to buy any securities other than the Shares/Units offered hereby, nor does it constitute an offer to sell to or solicitation of an offer to buy from any person or persons in any state or other jurisdiction in which such offer or solicitation would be unlawful, or in which the person making such offer or solicitation is not qualified to do so, or to a person or persons to whom it is unlawful to make such offer or solicitation.



Liechtenstein:

As at the date of this document, the Fund has not been approved, notified or registered for marketing to investors in Liechtenstein. However, such approval may be sought or such notification or registration may be made in the future. Therefore, this Prospectus may only be transmitted to an investor in a Liechtenstein at such investor's own initiative.

Malta:

As at the date of this document, the Fund has not been approved, notified or registered for marketing to investors in Malta. However, such approval may be sought or such notification or registration may be made in the future. Therefore, this document may only be transmitted to an investor in a Malta at such investor's own initiative.

Peru:

The Superintendencia del Mercado de Valores (SMV) does not exercise any supervision over this Fund and therefore the management of it. The information the Fund provides to its investors and the other services it provides to them are the sole responsibility of the Administrator. This document is only for the exclusive use of institutional investors in Peru and is not for public distribution.

San Marino:

The Fund has not been registered with the Central Bank of San Marino as a foreign collective investment scheme and this Prospectus (or any other agreement, document or material in relation to the Fund) has not been approved by the Central Bank of San Marino pursuant to Law 2005, 17th of November, n. 165 as amended from time to time (the "Law"). Therefore: (i) Unit/Shares may not be advertised, offered or sold; and (ii) the Prospectus or any other offering material, may not be distributed or caused to be distributed to the public in circumstances which could qualify as the marketing of Units/Shares in the Republic of San Marino pursuant to the Law without prior registration of the Fund with the Central Bank of San Marino and all such documentation and marketing material being approved by the Central Bank of San Marino.

Thailand:

The document has not been approved by the Securities and Exchange Commission which takes no responsibility for its contents. Nothing in this document nor any action of the Fund constitutes or shall be construed as an offer for sale of any securities, or a solicitation, by the Fund, to make an offer for sale of any securities to the public in Thailand. This document is intended to be read by the addressee only and must not be passed to, issued to, or shown to the public generally. Remarks: This investment contains risks. An investor should study all information prior to making a decision to invest.

Uruguay:

The sale of the units/shares qualifies as a private placement pursuant to section 2 of Uruguayan law 18,627. The units/shares must not be offered or sold to the public in Uruguay, except in circumstances which do not constitute a public offering or distribution under Uruguayan laws and regulations. The units/shares are not and will not be registered with the Financial Services Superintendency of the Central Bank of Uruguay. The units/shares correspond to investment funds that are not investment funds regulated by Uruguayan law 16,774 dated September 27, 1996, as amended.

Sources (unless otherwise stated): Lumyna Investments Limited

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