

PRESS RELEASE

## BNP PARIBAS REIM APPOINTS A GLOBAL HEAD OF STRATEGY: MAARTEN VAN DER SPEK

BNP Paribas Real Estate Investment Management (BNP Paribas REIM) has appointed a Global Head of Strategy to consolidate its growth objectives.

This new role is entrusted to **Maarten van der Spek**, a Dutch national, who has started on 6 April. A graduate of the Universities of Amsterdam and Tilburg, Maarten has over twenty years of experience in research, market analysis and investment strategy for leading investment managers and institutional investors.



He was Senior Strategist at Abu Dhabi Investment Authority for the past five years, and was Head of Private Real Estate Strategy at PGGM Investments from 2009 to 2016, following more than ten years at ING REIM, where he was initially Senior Account Manager before being appointed Managing Director Research & Strategy Continental Europe in 2004.

Based in Paris, Maarten will manage an international team spread over several major European cities.

Maarten will report to Laurent Ternisien, Chief Client Officer and member of the Executive Committee of BNP Paribas REIM.

The creation of this new position will bring together two of the company's key functions to better meet the expectations of its institutional and private investors:

- Research and strategy, i.e.:
  - o Monitoring and analysing trends in the European real estate capital markets and the changing needs of investors.
  - o Analysing the performance of existing funds, in conjunction with their managers.
- Developing new products (funds and mandates), taking into account the economic, financial, environmental and societal environment.

**Laurent Ternisien emphasizes:** *"Maarten has European and international experience in all categories of investments, whether listed real estate, real assets or all other types of property assets. He will strengthen our pan-European and multicultural dimension to continue to propose innovative solutions for our clients."*

**Maarten van der Spek adds:** *"I am thrilled to join BNP Paribas REIM to further develop its sustainable European property platform, by sharing my knowledge acquired both with international institutional investors and fund managers"*.



## About BNP Paribas REIM

BNP Paribas REIM, a business line of BNP Paribas Real Estate, provides a wide range of real estate funds and investment solutions for international investors across all assets classes and all countries in Europe. With a local presence in eight countries (France, Germany, Italy, the United Kingdom, the Netherlands, Spain, Belgium and Luxembourg), BNP Paribas REIM employs more than 350 professionals who provide solutions to over 100,000 clients, both institutional and private investors. At the end of 2019, BNP Paribas REIM managed € 30.1bn of assets in Europe.

BNP Paribas REIM is the business line dedicated to Investment Management within BNP Paribas Real Estate consisting of various legal entities: France: BNP Paribas Real Estate Investment Management (SA); Italy: BNP Paribas Real Estate Investment Management Italy (SGR); Germany: BNP Paribas Real Estate Investment Management Germany (GmbH); UK: BNP Paribas Real Estate Investment Management UK (Limited); Luxembourg: BNP Paribas Real Estate Investment Management Luxembourg S.A.

The respective legal entities responsible for offering clients products or services are named in the respective product documentation, contracts and information material.

### Press Contacts:

Nicolas OBRIST - Tél: +33 (0)1 55 65 21 15 Mobile: +33 (0)6 77 21 27 55 - [nicolas.obrist@bnpparibas.com](mailto:nicolas.obrist@bnpparibas.com)

Amira TAHIROVIC-HALILOVIC - Tél: +33 (0)1 55 65 22 08 Mobile: +33 (0)6 37 78 12 17 - [amira.tahirovic-halilovic@bnpparibas.com](mailto:amira.tahirovic-halilovic@bnpparibas.com)



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